Preparing for a New Philanthropic Landscape

Knowledge is one of philanthropy’s most valuable foundations. Generating, examining, and sharing knowledge is central to our school’s enterprise. New insights this year ranged from gender differences and global philanthropy to tax policy’s impact and how virtual reality affects empathy. Research on the philanthropy of traditionally under-represented communities and the Mays Family Institute Diverse Speaker Series demonstrated that the diversity of philanthropy helps us appreciate the commonality of human generosity.

Improving philanthropy requires better connecting research and professional practice. New partnerships developed by faculty and staff, The Fund Raising School, Lake Institute on Faith & Giving, the Mays Family Institute on Diverse Philanthropy, and the Women’s Philanthropy Institute unite research and practice to advance philanthropy.

For our students, it was a year of abundant opportunities. New learning options, including an Honors major and an accelerated master’s program for undergraduates, make a philanthropy education even more compelling and convenient. Generous donors provided scholarships, fellowships, and endowed faculty positions to prepare our students to become the next generation of philanthropy leaders and innovators in an ever-changing philanthropic landscape.

We thank you, our colleagues, supporters, and friends, for your encouragement and for making these opportunities possible.

Best regards,

Amir Pasic
Eugene R. Tempel Dean
Indiana University Lilly Family School of Philanthropy
Highlights ........................................................................................................... 2 – 7
Financial Summary .............................................................................................. 8 – 10
Leadership ........................................................................................................... 11
Our Donors ........................................................................................................... 12 – 16
  Introduction ....................................................................................................... 12
  Sage Society ..................................................................................................... 12
  Rosso Society .................................................................................................... 14
  Endowed Funds ................................................................................................ 14
  Dean’s Circle .................................................................................................... 15
  Senior Professional Associates ........................................................................ 16
  Professional Associates ..................................................................................... 16
  Research Partners ............................................................................................ 16
  Philanthropy Industry Exchange .................................................................... 16

A History of Innovation ......................................................................................... Inside back cover
A generous gift from the Thomasson Family is providing four-year scholarships equivalent to the cost of tuition and fees, room, board, books, and support for a semester of study abroad to three incoming, first-year undergraduate students. Thomasson Scholars Sylvana Jajou, Emma Rota-Autry, and Lucy Hauser are already gaining philanthropy experience and have careers planned that will change lives and communities.

Alumni Ashleigh Graves-Roesler, M.A.’09, and Bryan Roesler, M.A./M.P.A.’09, recently served in the United States Peace Corps in Ivano-Frankivsk, Ukraine. The fundraising professionals built capacity and sustainability for local NGOs, including writing grant proposals and teaching proposal writing. The experience culminated in the launch of their new business, writing proposals and managing grants for nonprofits.
Three esteemed scholars were appointed to endowed chairs created by generous donors. Patricia Snell Herzog, Ph.D., is the Melvin Simon Chair in Philanthropy. Laurie Paarlberg, Ph.D. (shown) is the Charles Stewart Mott Foundation Chair on Community Foundations. Pamala Wiepking, Ph.D., is the Visiting Stead Family Chair in International Philanthropy.

The Mays Family Institute Diverse Speaker Series hosted leading experts on diversity, equity, and inclusion in philanthropy, including black, LGBTQ and Latinx philanthropy. The speakers were: Helene Gayle, The Chicago Community Trust; Susan Batten, ABFE: A Philanthropic Partnership; Jim Moore, University of Illinois Foundation; Noah Drezner, Columbia University; and Sandra Vargas, formerly of The Minneapolis Foundation.

Academic milestones include the first graduates to earn degrees entirely via our online master’s degree option, an Honors Major, and an Accelerated Master’s for undergraduates that lets students finish sooner and save money. Among master’s, Ph.D., and graduate certificate graduates, 100% were employed or pursuing further education within six months of graduation, as were 94% of bachelor’s graduates.

The Women’s Philanthropy Institute released the first study to examine the intersection of race, gender, and giving. Women Give 2019 found that people of all races give to charity, and a donor’s race doesn’t have a significant effect on the amount given. The report, funded by a grant from the Bill & Melinda Gates Foundation, demonstrates the unique perspectives women of color bring to philanthropy.
Strategic and generous grants from the McKinney Family Foundation created the McKinney Professor of Environmental Resilience and Philanthropy and reinforced the McKinney Family Philanthropic Fellows program that prepares students to become a new generation of change makers. Believed to be among the world’s first such professorships, the McKinney Professor will increase research on how philanthropy can help protect the environment.

The Patterson Foundation and the school launched a new program that offers our master’s degree graduates an opportunity to become Fellows at the foundation. Through the year-long, career-building experience, Fellows learn innovative philanthropic principles while sharing their expertise with the foundation. Hannah Saeger Karnei, M.A.’19, was selected as the first Fellow.
The Fund Raising School launched a new Certificate in Fund Raising Leadership program, which allows both current and aspiring leaders to develop and strengthen their leadership abilities. The program prepares them to create a compelling vision, lead change, and coach implementation. It also deepens understanding of philanthropy, teaches the art of fundraising, and instills fundraising ethics. The Fund Raising School also offers a Certificate in Fund Raising Management and a Certificate in Nonprofit Executive Leadership.


Students on our study abroad trip, Philanthropy in a Comparative European Perspective, traveled to Berlin and Hamburg in Germany and to Amsterdam and Rotterdam in the Netherlands, hearing from world-leading scholars, philanthropy practitioners, and policy makers, and visiting local universities, social enterprises, and nonprofits. Participants captured their experiences and observations in posts on the course’s blog.

The 2018 U.S. Trust Study of High Net Worth Philanthropy provides a deeper analysis of the philanthropic priorities, motivations, and preferences of donors at this level, uncovering important differences in how women, millennials, LGBTQ individuals, and people from diverse racial and ethnic communities give and the causes and organizations they support. It is the seventh report in the biennial series.
Genevieve Shaker, M.A.’98, is incoming chair of the Philanthropic Studies Faculty. A scholar who was an advancement professional for nearly 20 years, her research aims to improve professional practice and policy and build scholarly knowledge. The recipient of numerous awards, Shaker co-developed and teaches the Celebrity Philanthropy course and is associate editor of the journal Philanthropy & Education.

The Donald A. Campbell Chair in Fundraising Leadership will be created with a $1.5 million gift from nationally recognized fundraising leader Donald A. Campbell, Jr., CFRE, a long-time board member and advisor. The chair will prepare students and professionals to lead effective fundraising programs, conduct research, connect research and professional practice, collaborate with The Fund Raising School, and teach courses.
Student Accomplishments & Awards

**Hannah Saeger Karnei** is the inaugural **Patterson Foundation Fellow**

**Emma Rota-Autry**, **Lucy Hauser**, and **Sylvana Jajou** are the new **Thomasson Scholars**

We had our largest graduating class (75) in May 2019

**Thad Austin** was awarded the **IUPUI William M. Plater Civic Engagement Medallion**

**Tiara Dungy**, **Meng-han Ho** and **Thad Austin** were named to the **Elite 50** at IUPUI

**Macy Jackson** was an IUPUI top 100 undergrad

**Nirupama Devanathan** was an IUPUI top 10 undergrad

Headcount by Academic Level

<table>
<thead>
<tr>
<th></th>
<th>FALL 2014</th>
<th>FALL 2015</th>
<th>FALL 2016</th>
<th>FALL 2017</th>
<th>FALL 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergrad</td>
<td>161</td>
<td>175</td>
<td>177</td>
<td>198</td>
<td>210</td>
</tr>
<tr>
<td>Graduate</td>
<td>50</td>
<td>53</td>
<td>55</td>
<td>55</td>
<td>49</td>
</tr>
<tr>
<td>Doctoral</td>
<td>77</td>
<td>90</td>
<td>95</td>
<td>113</td>
<td>132</td>
</tr>
</tbody>
</table>

Degrees Conferred by Fiscal Year (July - June)

<table>
<thead>
<tr>
<th></th>
<th>FY14/15</th>
<th>FY15/16</th>
<th>FY16/17</th>
<th>FY17/18</th>
<th>FY18/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor</td>
<td>48</td>
<td>52</td>
<td>17</td>
<td>56</td>
<td>79</td>
</tr>
<tr>
<td>Grad Cert/Diploma</td>
<td>8</td>
<td>9</td>
<td>14</td>
<td>11</td>
<td>16</td>
</tr>
<tr>
<td>Masters</td>
<td>31</td>
<td>25</td>
<td>40</td>
<td>27</td>
<td>32</td>
</tr>
<tr>
<td>Doctoral</td>
<td>6</td>
<td>4</td>
<td>4</td>
<td>3</td>
<td>8</td>
</tr>
</tbody>
</table>

Color Legend
- Bachelor
- Grad Certificate/Diploma
- Masters
- Doctoral/Research
The Lilly Family School of Philanthropy has completed its fifth fiscal year as a new school within Indiana University on the Indiana University–Purdue University Indianapolis campus. The school continues to champion and apply the principles of financial accountability to the public, transparency and honesty, and responsible stewardship of resources. And with that, we offer this financial information to further your understanding of our commitment to excellence in all areas of our operations.

This year’s report continues to include university-appropriated funds and assessment (the fee assessed by the University for using its administrative systems, physical plant, parking services, etc.). We believe including these details provides additional clarity to the school’s financial activity. The Financial Statement for the 2018–19 fiscal year reflects sources of revenue totaling $18.4 million and program expenses totaling $15.4 million resulting in a net positive balance of $3.0 million. This balance is comprised mostly of prepaid grant funding received in 2016 thru 2019 for multi-year grants and endowed chair gifts.

In the 2018–19 fiscal year the school continued to implement a conservative financial plan while building its academic programs. As have many of its partner organizations in the sector, the school plans to continue with prudent expenditure budgeting for the 2019–20 fiscal year in order to ensure its financial health and to operate as efficiently as possible.

Thank you for your continued support of the Lilly Family School of Philanthropy and its mission. Please contact us with any questions you might have about the 2018–19 fiscal year financial information.

Timothy B. Fisher
Chief Financial Officer
(317) 278-8945
tfisher@indiana.edu

Research Grant Awards

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Dollar Amount of Awards</th>
<th>Total Number of Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2019</td>
<td>$4,541,220</td>
<td>25</td>
</tr>
<tr>
<td>FY 2018</td>
<td>$3,674,938</td>
<td>20</td>
</tr>
<tr>
<td>FY 2017</td>
<td>$1,509,850</td>
<td>23</td>
</tr>
<tr>
<td>FY 2016</td>
<td>$4,458,097</td>
<td>17</td>
</tr>
<tr>
<td>FY 2015</td>
<td>$5,985,003</td>
<td>20</td>
</tr>
<tr>
<td>Revenue</td>
<td>2018-19</td>
<td>2017-18</td>
</tr>
<tr>
<td>---------------------------------------------</td>
<td>-----------</td>
<td>-----------</td>
</tr>
<tr>
<td>IU Academic Course Tuition</td>
<td>1,714,996</td>
<td>1,531,574</td>
</tr>
<tr>
<td>Training Program/Participant Fees (TFRS, Lake, WPI)</td>
<td>4,220,359</td>
<td>3,843,947</td>
</tr>
<tr>
<td>University Appropriation</td>
<td>1,259,780</td>
<td>1,249,960</td>
</tr>
<tr>
<td>Operating Income (interest earned/reserves)</td>
<td>5,063,346</td>
<td>4,142,766</td>
</tr>
<tr>
<td>Other Operating Revenue (sales, grant residuals, indirect cost recovery, etc.)</td>
<td>528,407 1</td>
<td>1,283,538</td>
</tr>
<tr>
<td>Gift Revenue &amp; Net Interest (excludes pledges and operating endowment interest)</td>
<td>3,272,183 2</td>
<td>2,585,122</td>
</tr>
<tr>
<td>Grant Revenue (received for grants in Research, TFRS, Lake, WPI, etc.)</td>
<td>2,396,832 3</td>
<td>4,057,346</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>18,455,903</strong> 4</td>
<td><strong>18,694,254</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>2018-19</th>
<th>2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>6,314,251</td>
<td>6,156,665</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>2,104,750</td>
<td>2,052,222</td>
</tr>
<tr>
<td>Assistantships/Scholarships</td>
<td>557,078</td>
<td>565,753</td>
</tr>
<tr>
<td>Supplies &amp; Expense (including equipment, contracts, etc.)</td>
<td>4,578,241 5</td>
<td>4,809,227</td>
</tr>
<tr>
<td>Travel</td>
<td>432,689</td>
<td>575,927</td>
</tr>
<tr>
<td>University Assessment</td>
<td>1,072,065</td>
<td>1,032,056</td>
</tr>
<tr>
<td>Indirect Cost (charged on grants)</td>
<td>370,507</td>
<td>481,917</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>15,429,582</strong> 6</td>
<td><strong>15,673,766</strong></td>
</tr>
</tbody>
</table>

| Net Balance (revenue less expense)         | 3,026,321 7 | 3,020,488 |

**Notes**

1. Other Revenue includes indirect cost recovery (from grants), grant residuals, materials sales (TFRS, etc.).
2. Includes gift and interest income used, in part, to offset 2018-2019 operating expenses. Up from 2017-2018 due to increase in contributions to endowed chair commitments - excludes pledges. Also, interest income from Lilly and Lake Institute endowments reflected in Operating Income above.
3. Grant revenue includes front-loaded payments received for multi-year awards (incl. grants to Research, Academic Programs, TFRS, Lake, WPI, etc.).
4. Overall increase in total revenue due primarily to increases in tuition income, training program (TFRS and Lake) revenue, grant revenue, indirect cost recovery income (from grants) and gift/interest income used to offset 2018-2019 expenses.
5. Includes supplies, phone, computers, copying/printing, contract services (incl. space rental).
6. Overall increase in expenditures over prior FY due to increase in compensation (new positions, annual salary adjustments and slight increase in IU’s fringe benefit rate), the large increase in contractual services on grants, and minor increases in travel (Lake, TFRS), increase in indirect cost on grants due to increase in overall grant expenditures, and an increase in the University’s assessment.
7. Positive net balance due primarily to prepaid multi-year grant funding received in 2018-2019 and gifts/contributions to endowed chair principal that will generate interest income to support future faculty chair appointments.
**Sources of Revenue**

- **Total Revenue:** $18,455,903

- **2018-19**
  - 23.6% Endowment Interest Income
    - (operating endowment interest earned/reserves)
  - 21.1% The Fund Raising School
    - (includes course training fees)
  - 17.7% Gift Revenue and Interest
    - (excludes pledges and operating endowment interest)
  - 13.0% Grant Revenue Received
    - (includes Research, Lake, TFRS, etc.)
  - 9.3% IU Academic Course Tuition
  - 6.8% University Appropriation
  - 3.3% Other Operating Reserves
    - (Ruth Lilly Endowment Income)
  - 2.9% Other
    - (indirect cost recovery, materials sales
      (TFRS, etc.) not allocated to a particular program)
  - 1.6% Lake Institute on Faith & Giving
  - 0.7% Women’s Philanthropy Institute

**Program Expenses**

- **Total Expenses:** $15,429,582

- **2018-19**
  - 21.3% Administration
    - (includes Dean’s Office, Student Services, Finance, Operations, Technology)
  - 17.9% Grant Expenditures
  - 16.5% The Fund Raising School
  - 15.7% Academic Programs
  - 9.1% Other
    - (expenses not allocated to a particular program, i.e. school-wide)
  - 6.9% University Assessment
  - 4.0% Lake Institute on Faith & Giving
  - 3.6% Development
  - 2.8% Communications & Marketing
  - 0.9% International Programs
  - 0.7% Research
    - (non-grant funded general operating)
  - 0.6% Women’s Philanthropy Institute
**Leadership Team 2018-19**

**Amir Pasic**  
*Eugene R. Tempel Dean*

**Ann Boyd-Stewart, M.A. ’10**  
Assistant Dean for Development and Alumni Relations

**Pamela Clark**  
Director, Student Services and Admissions

**Timothy B. Fisher**  
Chief Financial Officer

**David P. King**  
Karen Lake Buttrey Director, Lake Institute on Faith & Giving

**Marilyn H. Kuhn**  
Chief Operating Officer

**Amanda Kamman**  
Vice President of Partnerships – Team Lead, Project Lead The Way, Inc.

**Debra Mesch**  
Eileen Lamb O’Gara Chair in Women’s Philanthropy  
Director, Women’s Philanthropy Institute

**Una Osili**  
Associate Dean, Research and International Programs  
Dean’s Fellow, Mays Family Institute on Diverse Philanthropy

**Patrick M. Rooney**  
Executive Associate Dean, Academic Affairs

**Dwight Burlingame**  
Chair, Philanthropic Studies Faculty

**Bill Stanczykiewicz**  
Assistant Dean for External Relations  
Director, The Fund Raising School

**Sonia Chen Arnold**  
Assistant General Counsel – Litigation and Legal Compliance, Eli Lilly & Company

**Bruce Boyd**  
Principal, Arabella Advisors

**Rebecca Lilly Brooks**  
Private Wealth Advisor, Morgan Stanley Private Wealth Management

**Donald Buttreym* Retired Attorney**

**Barbara Coury, M.A. ’12**  
National Director, Foundation, Federated, and Special Event Revenue, American Red Cross

**Dr. Carol D’Amico**  
Executive Vice President, Mission Advancement and Philanthropy, Strada Education Network

**Billie Dragoo**  
CEO, RepuCare Inc.

**Derrick Feldmann, M.A. ’04**  
Managing Director, INFLUENCE|SG; Managing Director and Principal  
Researcher, Cause and Social Influence; Managing Director, Ad Council Edge

**Jud Fisher, M.A. ’07**  
President and COO, Ball Brothers Foundation

**Gail Freeman**  
President & Founder, Freeman Philanthropic Services, LLC

**Linda Friedlander**  
Retired, Guidant Corp/ Boston Scientific

**Maureen Hackett* President, Hackett Family Foundation and Founder, The Hackett Center for Mental Health**

**Loren Harris**  
Chief Program and Strategy Officer, The Kenneth Rainin Foundation

**Alisa Hendrix, M.A. ’15**  
Community Leader

**Kimberley Myers Hewlett**  
Associate Director, Corporate, Foundation and Association Relations, Stanford University Medical Center

**Tom Hiatt, M.A. ’18**  
Community Leader and Board Member, Nonprofits and Corporations

**Perry Hines**  
Principal, The Hines Group, LLC

**Peter Hoskow**  
Principal and Managing Director, CCS

**L. Gregory Jones**  
Dean, and Ruth W. and A. Morris Williams Jr. Professor of Theology and Christian Ministry, Duke Divinity School, Duke University

**Tiffany McCorkle**  
SaaS Executive, Strategic Advisor, Board Member, Investor, Excelsior Partners

**Irene Lilly McCutchen* Community Leader**

**Holiday Hart McKiernan**  
Executive Vice President, Chief Operating Officer and General Counsel, Lumina Foundation

**Ann Merkel**  
Senior Vice President & Chief Marketing Development Officer, The National Bank of Indianapolis

**Sally Bindley Millman**  
Founder and CEO, School on Wheels Corp.

**Amir Pasic**  
*Eugene R. Tempel Dean  
Indiana University  
Lilly Family School of Philanthropy, IUPUI*

**Marty Posch**  
President, Finish Line Youth Foundation

**Maria M. Quintana**  
President, Q2u Strategic Advisory Group

**Sharon Reed**  
Director of Administration, RCR Technology Corporation

**Nicole Robinson**  
Vice President of Community Impact, Chicago Food Depository

**Ellen Rosenthal**  
Museum Consultant

**Cindy Simon Skjodt**  
Co-Founder and Chair, Samerian Foundation

**Daniel C. Smith**  
President and CEO, Indiana University Foundation

**Rob Smith**  
Senior Vice President for Collaborative Strategies, Lilly Endowment Inc.

**Jerre Stead* CEO, Churchill Capital Corporation**

**Ace Yakey**  
Retired Vice President for Community Development, Lilly Endowment Inc.

**Caren Yanis**  
Philanthropic Adviser, Croland Consulting

**Erdal Yildirim, M.A. ’05**  
President, Vehbi Koç Foundation

**Amanda Kamman**  
Vice President of Partnerships – Team Lead, Project Lead The Way, Inc.

**Stephanie Goodrich Lawson**  
Executive Director, McKinney Family Foundation

**Craig Leach**  
Chairman and CEO, Collegium Holdings, Inc.

**Dr. Rose Mays**  
Founder, Mays Family Institute on Diverse Philanthropy

**Ellen Rosenthal**  
Museum Consultant

**Cindy Simon Skjodt**  
Co-Founder and Chair, Samerian Foundation

**Daniel C. Smith**  
President and CEO, Indiana University Foundation

**Rob Smith**  
Senior Vice President for Collaborative Strategies, Lilly Endowment Inc.

**Jerre Stead* CEO, Churchill Capital Corporation**

**Ace Yakey**  
Retired Vice President for Community Development, Lilly Endowment Inc.

**Caren Yanis**  
Philanthropic Adviser, Croland Consulting

**Erdal Yildirim, M.A. ’05**  
President, Vehbi Koç Foundation

**Amanda Kamman**  
Vice President of Partnerships – Team Lead, Project Lead The Way, Inc.

**Stephanie Goodrich Lawson**  
Executive Director, McKinney Family Foundation

**Craig Leach**  
Chairman and CEO, Collegium Holdings, Inc.

**Dr. Rose Mays**  
Founder, Mays Family Institute on Diverse Philanthropy

**Tiffany McCorkle**  
SaaS Executive, Strategic Advisor, Board Member, Investor, Excelsior Partners

**Irene Lilly McCutchen* Community Leader**

**Holiday Hart McKiernan**  
Executive Vice President, Chief Operating Officer and General Counsel, Lumina Foundation

**Ann Merkel**  
Senior Vice President & Chief Marketing Development Officer, The National Bank of Indianapolis

**Sally Bindley Millman**  
Founder and CEO, School on Wheels Corp.

**Amir Pasic**  
*Eugene R. Tempel Dean  
Indiana University  
Lilly Family School of Philanthropy, IUPUI*

**Marty Posch**  
President, Finish Line Youth Foundation

**Maria M. Quintana**  
President, Q2u Strategic Advisory Group

**Sharon Reed**  
Director of Administration, RCR Technology Corporation

**Nicole Robinson**  
Vice President of Community Impact, Chicago Food Depository

**Ellen Rosenthal**  
Museum Consultant

**Cindy Simon Skjodt**  
Co-Founder and Chair, Samerian Foundation

**Daniel C. Smith**  
President and CEO, Indiana University Foundation

**Rob Smith**  
Senior Vice President for Collaborative Strategies, Lilly Endowment Inc.

**Jerre Stead* CEO, Churchill Capital Corporation**

**Ace Yakey**  
Retired Vice President for Community Development, Lilly Endowment Inc.

**Caren Yanis**  
Philanthropic Adviser, Croland Consulting

**Erdal Yildirim, M.A. ’05**  
President, Vehbi Koç Foundation

*Lifetime Member*
In October 2017, IU President Michael A. McRobbie extended the For All Bicentennial Campaign to run through June 2020 and increased the university goal to $3 billion, the largest campaign goal in the history of the university. The Lilly Family School of Philanthropy stands at $43,750,909 on a goal of $50,000,000 with one year remaining.

Thank you to our thoughtful donors who share the Indiana University Lilly Family School of Philanthropy’s commitment to create positive and lasting change in the world. It is with your support that our faculty and staff are able to train and empower students and practitioners to innovate and lead in our global community. Together we shape the future of philanthropy and the world around us.

The individuals, corporations, and foundations acknowledged in the following lists are vital to the success and growth of our school. We are tremendously grateful for your ongoing support.

**Sage Society**

Donors with lifetime cumulative giving greater than $25,000.

Anonymous
The Ahmanson Foundation
Americans for the Arts
R. B. Annis Educational Foundation
Apgar Foundation
Association for Research on Nonprofit Organizations & Voluntary Action (ARNOVA)
Association of Fundraising Professionals
The Atlantic Philanthropies (USA), Inc.
Bank of America Global Wealth & Investment Management
Battle Creek Community Foundation
L. H. and Dianne Bayley
Matt and Kate Beem
Bessemer Trust Company
Bill & Melinda Gates Foundation
Boston Foundation Incorporated
Lynde and Harry Bradley Foundation
Richard E. Brashear
Dwight and Audrey Burlingame
Karen Lake Buttrey* and Donald Buttrey
Donald A. Campbell, Jr.
Campbell & Company
Cantigny Foundation
Carnegie Corporation of New York
The Case Foundation
CCS New York
Center For FaithJustice
Center on Muslim Philanthropy
Central Indiana Community Foundation, Inc.
The Chicago Community Trust
Community Foundation of Greater Memphis
Council of Alumni Association Executives
Courts & Co

The Cummins Foundation
The DBJ Foundation
Beatrice P. Delany Charitable Trust
Deloitte LLP
Claudine Donikian
Doris Duke Charitable Foundation, Inc.
Duke Energy Foundation
ECMC Foundation
Lori M. Efroymson-Aguilera Efroymson Family Fund
Eli Lilly & Company Foundation
William and Edie Enright
Eugene & Marilyn Glick Foundation Corporation
Fidelity Charitable Gift Fund
Flamboyan Foundation
The Foundation Center
Arthur C. Frantzreb*
GHR Foundation
Giving Institute/Giving USA Foundation
Thomas and Lou Glenn
The Wilbur and Hilda Glenn Family Foundation
Global Impact
Google, Inc.
Grand Haven Area Community Foundation
Grand Valley State University
Greater Horizons
Greater Houston Community Foundation
James and Karen Greenfield
John E. Grimmer, Il, ‘16
Ted and Marcia Grossnickle
Maureen O’Gara Hackett and Jim Hackett
Hackett Family Foundation
Harmon Construction, Inc.
Hart Philanthropic Services Group
Robert F. Hartsook
Hartsook Companies, Inc.
The Hearst Foundations
William Randolph Hearst Foundation
William & Flora Hewlett Foundation
Conrad N. Hilton Foundation
Hudson Institute
Warren Ilchman
Independent Sector
The Indianapolis Foundation
Indianapolis Power & Light Company
International Development Research Centre
International Institute of Islamic Thought
Harriet M. Ivey
David H. Jacobs, Jr.
The Japan Foundation - New York
Lacy and Patty Johnson
Charles* and Virginia* Johnson
Dottie and Martin* Johnson
Johnson & Johnson
Contribution Fund
Johnson Grossnickle and Associates, Inc.
Louis G. Jordan
Jumpstart
W.K. Kellogg Foundation
The Kresge Foundation
Jane Leighty Justis
Learning by Giving Foundation
Leighty Foundation
Leslie and Kathleen Lenkowsky
John* and Audrey* Leslie
Irene Lilly McCutchen and William McCutchen
Ted and Debbie Lilly
Ruth Lilly*
Ruth Lilly Philanthropic Foundation
Lilly Endowment Inc.
The Henry Luce Foundation, Inc.
The Honorable P. A. Mack, Jr.
Madison Community Foundation
Marin Community Foundation
Marts & Lundy, Inc
Russell* and Lou Ann Mawby
William* and Rose Mays
Robert R. McCormick Foundation
Robert and Shelley McKinney
McKinney Family Foundation
Debra Mesch and Tate Ayers
Mission Throttle L3C
The Moody's Foundation
Charles Stewart Mott Foundation
Matthew B. Murphy, III
National Recreation Foundation, Inc.
NFL Youth Football Fund
Ginny and Peter Nicholas
Nicholas H. Noyes, Jr. Memorial Foundation, Inc.
Oriental Holy Land Foundation
Marcela O. de Rovzar
Robert* and Pauline* Payton
James J. Pellerite
Pew Research Center
Points of Light Foundation
Porticus North America Foundation
George and Peggy Rapp
Ellen Remmer and Christopher Fox
Robert Bosch Stiftung GmbH
Roche Diagnostics Corporation
Rockefeller Brothers Fund, Inc.
Patrick and Lisa Rooney
Dottie C. Rosso
Alexis* and Marcela Rovzar
The Saltsburg Fund
The Saltsburg Fund Charitable Trust
The Salvation Army
Samerian Foundation, Inc.
Schwab Charitable Fund
Searle Freedom Trust
Terra, ’09 and Kevin Seidel
Shell Oil Company Foundation
Curt Simic
Cynthia Simon Skjodt and Paul Skjodt
William E. Simon Foundation, Inc.
Jerre and Mary Joy Stead
Stead Family Foundation
The Steinhardt Foundation for Jewish Life
Strada Education Network
Target Corporation
Gene and Mary Tempel
The John Templeton Foundation
Benita and Jeffery Thomasson
Tides Foundation
Toledo Foundation
The Tomberg Family Philanthropies
United Methodist Services for the Aging
United Way of America
United Way Worldwide
University of Notre Dame
Vanguard Charitable Endowment Program
YMCA of the USA
Jacquelyn M. Zehner
Jacquelyn & Gregory Zehner Foundation
*deceased
Rosso Society
Donors who have established planned gifts or bequests in their estate plans.

Richard E. Brasheer
Linda R. Brimmer
Dwight and Audrey Burlingame
Donald A. Campbell, Jr.
Aaron and Stefanie Conley
Gail L. Freeman
James and Karen Greenfield
Ann Fitzgerald, ’11 and Samuel Hinojosa
Kirsten Grønbjerg and Gerry Suttles*
Robert F. Hartsook
Harriet M. Ivey
Charles* and Virginia* Johnson
Brad Kruse, ’99 and Kimberly Faurot
John* and Audrey* Leslie
Irene Lilly McCutchen and William McCutchen
Ruth Lilly*
James J. Pellerite
Mike and Julie Perigo
Philip M. and Elizabeth C. Purcell
Patrick and Lisa Rooney
Dottie C. Rosso
Marilyn Ross and Bob Schwartzberg
Curt Simic
David and Ann Sternberg
Gene and Mary Tempel
Benita and Jeffery Thomasson
Natasha van Bentum, CFRE
Walter R. Winfree, III

Endowed Funds
Endowed gifts provide ongoing income in perpetuity that support a margin of excellence for the Lilly Family School of Philanthropy.

Elmira Annis RISE Scholarship
L.H. and Dianne Bayley RISE Scholarship
Binford Chair in Corporate Citizenship
Burlingame Reading Room Fund
Dwight and Audrey Burlingame Doctoral Fellowship
Campbell Family Endowment
Robert and Carol Carter RISE Scholarship
Conlee Family RISE Scholarship
Dickinson-Stone-Ilchman Fellowship for Graduate Education
Donikian Family Endowed Lectureship in Planned Giving Fund
Angela Sowers Dunlavy Undergraduate Scholarship
Efroymson Chair in Philanthropy
William and Edie Enright Fellowship in Philanthropic Studies
Arthur Carl Frantzreb Professorship
Fund Raising School Excellence for Programs, Initiatives and Training Endowment
Glenn Family Endowed Chair in Philanthropy
Kirsten A. Grønbjerg Research Fund
Hartsook Fellowship
Hartsook Institute for Applied Fundraising Research
Robert F. Hartsook Chair in Fundraising
Hearst Minority Fellowship
Harriet M. Ivey Capstone Student Fund
Johnson Family Scholars
Charles A. and Virginia W. Johnson Directors Discretionary Fund
Karen Lake Buttrey Directorship
Karen Lake Buttrey Memorial Fund
Thomas H. Lake Chair
Thomas H. Lake Fund
Lake Family Institute on Faith and Giving
Eileen Lamb O’Gara Chair in Women’s Philanthropy
Lilly Family School of Philanthropy Study Abroad Scholarship
Lilly Family School of Philanthropy Undergraduate Scholarship
Irene Lilly McCutchen and William McCutchen Fellowship
Ruth Lilly Endowment-Philanthropy
Russell G. and Lou Ann Mawby RISE Scholarship
Russell G. and Lou Ann Mawby RISE Scholarship 2
Russell G. and Lou Ann Mawby RISE Scholarship 3
Russell G. and Lou Ann Mawby RISE Scholarship 4
Russell G. and Lou Ann Mawby RISE Scholarship 5
William G. Mays Fellowship
Mays Family Institute on Diverse Philanthropy Endowment
Dr. Debra Mesch Women’s Philanthropy RISE Scholarship 1
Dr. Debra Mesch Women’s Philanthropy RISE Scholarship 2
Joseph and Matthew Payton Philanthropic Studies Library Fund
James and Helen Mae Pellerite Philanthropic Studies Scholarship
Rapp RISE Scholarship
Charles Stewart Mott Foundation Chair on Community Foundations
Jim and Alice Rooney RISE Scholarship
Dr. Patrick M. Rooney Leadership in Philanthropy RISE Scholarship 1
Dr. Patrick M. Rooney Leadership in Philanthropy RISE Scholarship 2
Dottie Rosso Scholarship Fund
School of Philanthropy Alumni Association (SOPAA) Scholarship
John J. Schwartz, CFRE and Family Graduate Assistantship established by Walter R. Winfree, Ill
Timothy L. Seiler Award
Curtis R. Simic Scholarship
Melvin Simon Chair in Philanthropy
Stead Family Chair in International Philanthropy
Eugene R. Tempel Deanship
Eugene R. Tempel Fellowship established by P.A. Mack, Jr.
Mary J. and Eugene R. Tempel Dean’s Fund
The Tempel Family RISE Scholarship
Ernest W. Wood Scholarship
Anonymous
Cheryl and Kemal Altinkemer
Dean’s Circle
Recognizes donors making gifts at the $1,000 level or greater during the fiscal year.

Anonymous
Cheryl and Kemal Altinkemer
Caroline Altman Smith, ’04 and Christopher Smith
Patricia Annino
Sonia Chen Arnold and Ian Arnold
Katherine E. Badertscher, ’15
Bank of America Foundation
Sally Biddle McGuffey
Sally Bindley Millman and Clark Millman
Boston Foundation, Incorporated
Bruce Boyd
Dwight and Audrey Burlingame
Laurie Burns McRobbie, ’16 and Michael McRobbie
Robert and Carol Carter
Central Indiana Community Foundation, Inc.
The Chicago Community Trust
Dianne Chips Bailey
Barbara, ’12 and Louis Coury
Croland Consulting
Carol D’Amico and Paul Johnson
Gwendolyn Perry Davis
Christel DeHaan Family Foundation
Hall Demir
Billie Dragoo and Charles Garcia
Doris Duke Charitable Foundation, Inc.
Duke University
Sean and Angela Dunlavy
ECMC Foundation
Lori M. Efroymson-Aguilera
Maureen V. Egan
Matthew Ehman, ’18
Eli Lilly & Company
William and Edie Enright
Jennifer Evans and G. Jackson Tankersley, Jr.
Thomas P. Ewbank
Facebook, Inc.
Ann Fitzgerald, ’11 and Samuel Hinojosa
The Foundation Center
Gail L. Freeman
Zeke and Linda Friedlander
Bill & Melinda Gates Foundation
Kim M. Gattle, ’96 and Carter Wolf
Eugene & Marilyn Glick Foundation Corporation
Marianne Glick and Michael Woods
Grand Haven Area Community Foundation
John E. Grimmer, II, ’16
Kirsten Grønbjerg and Gerry Suttles*
Ted and Marcia Grossnickle
Maureen O’Gara Hackett and Jim Hackett
Hackett Family Foundation
Harmon Construction, Inc.
Shakeela and Zia* Hassan
Health & Hospital Corporation of Marion County
Erin Hedges, ’13 and Brian Dillman, M.D.
William & Flora Hewlett Foundation
Tom and Nora Hiatt
Conrad N. Hilton Foundation
Peter and Sarah Hoskow
Independent Sector
The Indianapolis Foundation
Patricia Jackson and Will Millard
David H. Jacobs, Jr.
Dottie and Martin* Johnson
Johnson Grossnickle and Associates, Inc.
L. Gregory and Susan Jones
Matt Keller
Melynne, ’03 and David Klaus
Learning by Giving Foundation
Jane Leighty Justis
Leighty Foundation
Jamie, ’01 and Audra Levy
JD Levy and Associates
Irene Lilly McCutchen and William McCutchen
Ted and Debbie Lilly
Lilly Endowment Inc.
Ruth Lilly Philanthropic Foundation
Kathleen E. Loehr
The Henry Luce Foundation, Inc.
Madison Community Foundation
Marts & Lundy, Inc.
William* and Rose Mays
Tiffany and Scott McCorkle
Marni McKinney Waterfield and Richard Waterfield
Robert and Shelley McKinney
McKinney Family Foundation
Dorri McWhorter
Ann and Mike Merkel
The David Nathan Meyerson Foundation
James and Jacqueline Morris
Harold M. and Adeline S. Morrison Family Foundation
Charles Stewart Mott Foundation
Matthew B. Murphy, Ill
Ginny and Peter Nicholas
North American Division of Seventh-Day Adventists
Donna, ’04 and Denny Otklak
Amir Pasic and Sujata Chakrabarti Pasic
George and Peggy Rapp
Ellen Remmer and Christopher Fox
Repucare, Inc.
N. Clay and Amy Robbins
Robert Bosch Stiftung GmbH
Rockefeller Brothers Fund, Inc.
Joyce Q. Rogers
The Saltsburg Fund
Saltsburg Fund Charitable Trust
Steven and Jessica Sarowitz
The Schooler Family Foundation
Schwab Charitable Fund
Terra, ’09 and Kevin Seidel
Shell Oil Company Foundation
William L. Shrewsberry, Jr.
Curt Simic
Jennifer Simon
The Steinhardt Foundation for Jewish Life
Strada Education Network
Tankersley Family Foundation
Gene and Mary Tempel
The John Templeton Foundation
Benita and Jeffrey Thomasson
John and Norma Thompson
University of Notre Dame
Vanguard Charitable Endowment Program
Frank and Jane Walker
Andre Warren and Sherry Corbitt Warren
The Waterfield Foundation, Inc.
Caren Yanis
Erdal Yildirim, ’05
Tayyab Yunus
Zakat Foundation of America

*deceased
Senior Professional Associates
Recognizes donors making gifts between $600 and $999.

Alisa Hendrix, ’15
The Dennis and Jennie Hendrix Foundation
Sharon and Joseph Holland
Amanda Kamman
Sara H. Konrath, Ph.D.
Ellen Rosenthal and Theodore Logan, M.D.
W.R. “Ace” and Beth Yakey
YourCause

Professional Associates
Recognizes donors making gifts between $300 and $599.

Anonymous
Jacqueline Ackerman, ’16
R. B. Annis Educational Foundation
Michele M. Boillotat
Catherine M. Cleary, ’15
Sloane Davidson
Nina Dodge
Roberta Donahue and James Wold
Frank Essien, Jr., ’10
Jud Fisher, ’07
Patrice and Keron Graves
James and Karen Greenfield
Karen D. Holly
Jennifer King, ’14
Brad Kruse, ’99 and Kimberly Faurot
William and Angela Long
Marnie Maxwell and John Krauss
Afsoon Mohseni, ’18
David Nolan, ’03
Anastasia Ayondu Okaome, ’18
Andrea, ’03 and Jon Pactor
Marty Posch
RCR Technology Corporation, Inc.
Sharon and Robert Reed, Jr.
Eric Richards, ’05
Nicole Robinson
Dennis and Sandy Sasso
Gene and Linda Schulstad
Scott and Kathryn Schurz
Tim and Karen Seiler
Sue Shepard, ’95 and Don Helgeson
Shariq A. Siddiqui, ’14
Robert Smith and Janice Lesniak
Bill and Carmen Stanczykiewicz
Calum Stewart, ’17
Donald and Shirley Trapp
Richard Trollinger, ’02
Andy and Stephanie Ware
C. Daniel and Diana Yates

Research Partners
(July 1, 2015 – June 30, 2018)
This list recognizes our research partners who contributed $10,000 above over the past three-year period. We are grateful for their generous and ongoing support of our research programs.

Americans for the Arts
Bank of America
Carnegie Corporation of New York
CCS Fundraising
Corporation for National and Community Service
Center for FaithJustice

Philanthropy Industry Exchange
The Exchange recognizes organizational partners who philanthropically support the school and enhance our research and educational outreach.

Aly Sterling Philanthropy boardable
Freeman Philanthropic Services
Hedges
Johnson, Grossnickle and Associates
The Numad Group
OneCause
Philanthropic Service for Institutions
RenPSG
A HISTORY OF INNOVATION

1987  The Center on Philanthropy at Indiana University is founded at IUPUI as one of the nation’s first academic centers focused on philanthropy, nonprofits, and fundraising.

1987  The Fund Raising School is transferred to IUPUI and IU to help form the Center on Philanthropy

1988  First philanthropy courses are held on the IUPUI and IU Bloomington campuses

1989  The Center on Philanthropy’s National Board of Visitors is established

1990  Indiana University Press Philanthropic Studies Series is established

1993  Nation’s first Master of Arts in Philanthropic Studies degree program is established

1999  The Philanthropy Panel Study is created as our signature research project

2002  Lake Institute on Faith & Giving is established in honor of Tom and Marjorie Lake

2003  Nation’s first Ph.D. in Philanthropic Studies degree program is approved

2003  Women’s Philanthropy Institute becomes part of the Center on Philanthropy

2003  Nation’s first Bachelor of Arts in Philanthropic Studies degree program is established

2012  Indiana University School of Philanthropy, the world’s first school dedicated solely to research and teaching about philanthropy, is created

2013  The Lilly Family School of Philanthropy is named in honor of the Lilly family’s philanthropic leadership

2015  Mays Family Institute on Diverse Philanthropy is established in honor of William and Rose Mays

2016  The M.A. in Philanthropic Studies is offered entirely online, and via in-person and executive options

2017  The Global Philanthropy Indices become part of the school; Muslim Philanthropy Initiative is established

2018  Accelerated Master of Arts in Philanthropic Studies degree program is established for undergraduates; Honor’s major is created