

# Workshop in Multidisciplinary Philanthropic Studies

## Summer 2006 Schedule

June 9: Kathy S. Steinberg (Assistant Director of Research, Center on Philanthropy and Center for Service Learning, IUPUI), presenting, Melissa Brown (Assistant Director of Research, Center on Philanthropy, IUPUI), Heidi Frederick (Research Department, Center on Philanthropy, IUPUI), and Patrick Rooney (Director of Research, Center on Philanthropy and Professor of Economics, IUPUI). “Surveying Nonprofits for Giving USA.”

June 16: Two Presentations:

Sarah Easterday (MA in Economics, IUPUI and Indiana Budget Agency). “Gods and Gifts: Religion’s Effect on Secular Giving.”

Shruti Dubey (MA in Economics and Center on Philanthropy, IUPUI). “Stability of Generosity.”

June 23: Debra Mesch (Associate Professor of Public Affairs, IUPUI), presenting, and Patrick Rooney (Director of Research, Center on Philanthropy and Professor of Economics, IUPUI). “Determinants of Compensation for Fundraising Professionals: A Study of Pay, Performance, and Gender Differences.”

June 30: Stephanie Moulton (Doctoral candidate in Public Affairs, IUB). “Government-Nonprofit Relations: Increased Capacity to Serve? An Analysis of Nonprofit Housing Counseling Agencies in Indiana.”

July 21: David Van Slyke (Assistant Professor of Public Affairs, The Maxwell School at Syracuse University). “Transactional to Relational: Rethinking the Government-Nonprofit Contracting Relationship.”

July 28: Three papers on crisis giving:

Richard Steinberg (Professor of Economics and Philanthropic Studies, IUPUI). “Does Crisis Giving Crowd Out Other Giving? Evidence from America Gives Survey”

Patrick Rooney (Director of Research, Center on Philanthropy and Professor of Economics, IUPUI) and Melissa Brown (Assistant Director of Research, Center on Philanthropy, IUPUI). “Does Crisis Giving Crowd Out Other Giving? Time Series Evidence.”

Una Okonkwo Osili (Associate Professor of Economics, IUPUI). “Charity, Community, and International Giving by USA Individuals.”

August 4: Robert Katz (Professor of Law and Philanthropic Studies, IUPUI). “Tissue of Lies?”

Why its best to say less to tissue donors.”

August 11: Robert Bandy (JD Candidate, IUPUI) and Mark Wilhelm (Associate Professor of Economics and Philanthropic Studies, IUPUI). “Family Structure and Income During Childhood and Subsequent Prosocial Behavior in Young Adulthood.”

August 18: Helen Kang-huey Liu (Doctoral Candidate in Public Affairs, IUB), Stephanie Moulton (Doctoral Candidate in Public Affairs, IUB), Becky Nesbit (Doctoral Candidate in Public Affairs, IUB), Eva Michelle Witesman (Doctoral Candidate in Public Affairs, IUB), and Robert K. Christensen (Assistant Professor of Political Science, University of North Carolina - Charlotte). “Assessing the Effectiveness of Capacity Measures and Frameworks in Public and Nonprofit Performance Evaluation.”

### **Spring 2007 Schedule**

Feb. 20: Robert Katz (Professor of Law and Philanthropic Studies, IUPUI). “Do tissue banks have a First Amendment right *not* to tell potential donors about for-profit processors?”

March 6: Al Lyons (AbD, Philanthropic Studies IUPUI). “Raising Money for Community Benefit: Hospitals as Charities - Hospitals as Donors.”

March 20: Bill Schneider (Professor of History and Philanthropic Studies, IUPUI), “Studying the History of Blood Transfusion in Africa.”

April 3: Kevin Robbins (Associate Professor of History and Philanthropic Studies, IUPUI). “Early Modern Burgundian Charity Hospitals as Catalysts of Women's Autonomous Political Activity and Construction of the Public Sphere.”

April 17: Michael Rushton (Professor of Public Affairs and Director, Arts Administration Program, IUB). “Should public funding for the arts be extended to for-profit cultural organizations?”

### **Summer 2007 Schedule**

July 12: Leslie Lenkowsky (Professor of Public Affairs and Philanthropic Studies, IUB). “Observations and Speculations on the State of Philanthropy in Oz.”

July 26: Rich Steinberg (Professor of Economics, Philanthropic Studies, and Public Affairs, IUPUI) presenting, Elizabeth Goering (Associate Professor of Communication Studies, IUPUI), Ulla Connor (Professor of Linguistics and Director, Indiana Center for Intercultural Communication, IUPUI), and Ed Nagelhout (Director, Business and Technical Writing and Professor, University of Nevada – Las Vegas). “Persuasion in Fundraising Letters: An Interdisciplinary Study.”

### **Fall 2007 Schedule**

September 10: Marty Sulek (PhD Candidate in Philanthropic Studies, IUPUI). “The Last Romantic War, The First Modern War. The Genesis of Modern Wartime Humanitarian relief in the Crimean War of 1854-6.”

September 17: Tyrone Freeman (PhD Candidate in Philanthropic Studies, IUPUI): “Philanthropy as Influential Force in Adult Education in the United States.”

October 15: Adrian Sargeant (Professor of Public Affairs and Philanthropic Studies, IUB) and Jen Shang (PhD Candidate in Philanthropic Studies, IUPUI), presenting, and Haseeb Ahmed Shabbir (PhD Candidate in Charity Marketing, University of Leeds Business School). “The Social Marketing of Giving: A Framework for Public Policy Intervention.”

November 12: René Bekkers (Sociology, Utrecht and Dept. of Philanthropy, Vrije Universiteit Amsterdam, The Netherlands) and Pamela Wiepking (Vrije Universiteit Amsterdam, The Netherlands). “Understanding Philanthropy: A Review of 50 Years of Theories and Research.”

December 4: Andy Holman (Ritz, Holman, Butala, Fine LLP), Doug Ihrke (Professor of Political Science, University of Wisconsin-Milwaukee) and Nathan Grasse (Professor of Political Science, University of Wisconsin-Milwaukee): “Informing Nonprofit Management via the Analysis of Key Financial Ratios.” Joint with the Helen Bader Institute for Nonprofit Management at the University of Wisconsin-Milwaukee.

### **Spring 2008 Schedule**

January 29: Melissa Brown (Associate Director of Research, Center on Philanthropy, IUPUI). “Donor Stability: Do the Exact Same Donors Give Every Year?”

February 26: Una Okonkwo Osili (Associate Professor of Economics, IUPUI), presenting, and Cagla Okten (Associate Professor of Economics, Bilkent University). “Preferences for International Redistribution”

March 4: Marty Sulek (AbD in Philanthropic Studies, PHST, IUPUI). “On the Meaning of Philanthropy, Classical and Modern.”

March 18: Lawrence Friedman (Professor of History and Philanthropic Studies, IUB). “Why People Hate: Psychological and Historical Perspectives on Racism, Sexism, and Anti-Semitism.”

March 28: Janet Greenlee (Associate Professor of Accounting, University of Dayton), presenting, Elizabeth Keating (Visiting Assistant Professor of Accounting, Boston College), Mary Fischer (Professor of Accounting, University of Texas - Tyler), and Teresa P. Gordon (Professor of Accounting, University of Idaho). “Toward a More Powerful Model of Predicting Financial Vulnerability for the Nonprofit Sector.”

April 8: Heidi Frederick (Research Department, Center on Philanthropy). “Philanthropy of High Net Worth Individuals.”

April 17: Mark Snyder (Professor of Psychology, University of Minnesota). “Individuals, Groups, and Society: The Psychology of Social Action.”

April 22: Jen Shang (AbD in Philanthropic Studies, IUPUI). “Women Are Not Actually Nicer Than Men, But They Would Like to Be! The Effect of Moral Identity Discrepancy on Generosity.”

### **Fall 2008 Schedule**

October 7: Russell James III (Professor of Housing & Consumer Economics and Institute for Nonprofit Organizations, University of Georgia). “The Myth of the Coming Charitable Estate Windfall.”

October 22: David Reingold (Associate Dean and Professor of Philanthropic Studies, SPEA-IUB ), presenting and Helen Liu (Doctoral Candidate in Public Affairs, IUB). “The Safety Net as a Network.”

October 28: Marty Sulek. (Doctoral Candidate in Philanthropic studies, IUPUI). “Aristotle and Civil Society Theory.”

November 6: Jen Shang (Post Doctoral Fellow, Center on Philanthropy, IUPUI). “The Effect of Moral Identity Discrepancy on Charitable Giving.”

November 11: David Craig (Associate Professor of Religious Studies and Philanthropic Studies, IUPUI). “Religious Health Care as Community Benefit: Social Contract, Covenant or Common Good?”

November 14: Clifford Bob (Associate Professor of Political Science, Duquesne University). “Transnational Advocacy Theory: Conservative Activism and Global Politics.” (Main sponsor, SPEA Public Management, Nonprofit Organizations, Civil Society and Law Research Seminar).

November 18: Robert Katz (Professor of Law and John S. Grimes Fellow, IUPUI). “The Artifice of the Deal, or, How to Transfer Noncommodified Human Tissue Without Actually Selling It.”

December 2: Nancy Goldfarb (Doctoral Candidate in Philanthropic studies, IUPUI). “Roycean Loyalty as Philanthropy in *The Grapes of Wrath*.”

### **Spring 2009 Schedule**

On Hiatus

### **Summer 2009 Schedule**

July 22: Marybeth Gasman (Associate Professor of Higher Education, University of Pennsylvania). "A Growing Tradition? Examining the African American Family Foundation."

### **Fall 2009 Schedule**

September 15: Patricia Wittberg (Professor of Sociology and Philanthropic Studies, IUPUI). "The Concept of 'Community' in Catholic Parishes."

September 22: Joe Palus (Doctoral Candidate in Philanthropic Studies, IUPUI). "Private Foundation Expressions of Values in Times of Distress."

September 29: Lauren Morris MacLean (Assistant Professor of Political Science and Philanthropic Studies, IUB). "Informal Institutions of Reciprocity and Citizenship in Rural Africa"

October 20: Debra Mesch (Director of the Women's Philanthropy Institute and Professor of Public Affairs and Philanthropic Studies, IUPUI), presenting, Mark Wilhelm (Professor of Economics and Philanthropic Studies, IUPUI), and Zach Moore (Candidate for MA in Economics, IUPUI). "Does Jewish Philanthropy Differ by Type of Giving and Sex?"

October 27: Marc Alan Hardy (Doctoral Candidate in Philanthropic Studies, IUPUI). "The Self-Serving Motivations of the Indianapolis Trust Companies that Created the Indianapolis Foundation, 1893-1916."

November 10: Kevin Cramer (Professor of History, IUPUI). "Nationalizing the Christian Mission: The Philanthropic Work of the Gustav Adolf Association in the German Diaspora, 1832-1945."

November 17: René Bekkers (Professor of Sociology, Utrecht University and Philanthropic Studies, Vrije Universiteit Amsterdam, the Netherlands). "Education, Giving and Volunteering: What have we Learned?"

### **Spring 2010 Schedule**

January 19: Greg Wittkowski (Associate Professor of History, Ball State U. and Philanthropic Studies, IUPUI). "East German Philanthropy and the Spirit of International Aid, 1959-89."

January 26: Robert A. Katz (Professor of Law and Philanthropic Studies, IUPUI). "Right Now

It's Only a Notion: Giving Form to Social Enterprise.”

February 16: Peter Weber (Doctoral Candidate in Philanthropic Studies, IUPUI). “The "Deutsche Hochschule für Politik" and American Philanthropic Foundations: The Weimar Republic between Fragmentation and National Unity.”

February 23: Dan Neely (Professor of Accounting, University of Wisconsin-Milwaukee), presenting, Gregory D. Saxton (Communication, SUNY-Buffalo) and Chao Guo (Public Administration, U. of Georgia). “Web Disclosure and the Market for Charitable Contributions.”

March 11: Steven Rathgeb Smith (presenting, Professor and Director, Nancy Bell Evans Center on Nonprofits and Philanthropy, Evans School of Public Affairs, University of Washington and Waldemar A. Nielsen Chair in Philanthropy at the Georgetown Public Policy Institute), Lars Skov Henriksen (University of Aalborg, Denmark), and Annette Zimmer (University of Muenster, Germany). “At the Eve of Convergence? Social Service Provision in Denmark, Germany, and the United States.”

March 23: Rich Steinberg (presenting, Economics, Professor of Economics, Philanthropic Studies, and Public Affairs, IUPUI) and Catherine C. Eckel (Professor of Economics and Center for Behavioral and Experimental Economic Science, University of Texas-Dallas) . “Towards Integrated Models of Nonprofit Organizations: Genesis and Objectives.”

March 30: Eleanor Brown (Professor of Economics, Pomona College). “Toward an Economics of Stewardship: Family Failure and the Theory of the Nonprofit Sector.”

April 5: Amy Singer (Professor of Middle Eastern and African History, Tel Aviv University). “Charity: Lunch in the Ottoman Empire.”

April 13: Beth Gazley (Professor of Public Affairs, IUB). “Predicting Future Volunteering in Professional Associations.”

April 20: Suzanne Lupton. (Doctoral Candidate in Philanthropic Studies, IUPUI). “‘To Benefit Mankind and Encourage Science and Medical Research’: Considering the Role of Small Funders in Biomedical Research.”

### **Fall 2010 Schedule**

September 21: William Suhs Cleveland (Doctoral Student in Philanthropic Studies, IUPUI). “Mission Change for the March of Dimes - More Drama than the High School Cheerleading Squad.”

September 28: Eleanor Sacks. (Visiting Scholar, Center on Philanthropy at IU). “The Formation Strategy of Early US Community Foundations and How the Concept Spread”

October 12: Ye Zhang, presenting (Assistant Professor of Economics, IUPUI) with Eleanor Brown (Professor of Economics, Pomona College). “Is Volunteer Labor Part of Household Production? Evidence from Married Couples.”

October 26: Sarah Nathan (Doctoral candidate in Philanthropic Studies, IUPUI). “Making ‘We Serve’ an Inclusive Mission: How the Fargo Lions Club Integrated Women into Full Membership”

November 9: Kirsten Grønbjerg (Efroymsen Chair in Philanthropy, The Center on Philanthropy at IU; Professor of Public Affairs, Sociology, and Philanthropic Studies). “Nonprofit Fields: A Conceptual Framework.” Co-sponsored with SPEA-Bloomington’s Research Seminar for the Governance and Management Group.

November 30: Una Okonkwo Osili (Director of Research, Center on Philanthropy and Professor of Economics, IUPUI). “Who cares about development: Learning about Cross Country Differences in Generosity”

### **Spring 2011 Schedule**

January 18: Deborah Hirt (Project Coordinator, Center on Philanthropy at IU). “Generosity in the Workplace: The determinants and impact of workplace campaign donations for charitable giving.”

January 25: Mary Kay Gugerty (Professor, Evans School of Public Affairs, University of Washington). “Voluntary Regulation of NGOs and Nonprofits: An Accountability Club Framework.”

February 8: Dan Neely Department of Accounting, University of Wisconsin-Milwaukee, presenting, and with Qianhua Ling (Department of Accounting, Marquette University). “Implications of Being a Highly Rated Organization: Evidence from Four Star Rated Nonprofits”

February 22: David Hammack (Professor of History, Case Western Reserve University), Wolfgang Bielefeld (Professor of Public Affairs and Philanthropic Studies, IUPUI) and Tom Davis (Professor of Religious Studies, IUPUI). Panel Discussion of *American Foundations* (edited by David Hammack and Helmut Anheier), moderated by Les Lenkowsky (Professor of Public Affairs and Philanthropic Studies, IUB).

March 22: Peter Weber (Doctoral Candidate in Philanthropic Studies, IUPUI). “The Turnverein in Indianapolis and the Impact of the Great War: German-Americans Toward Integration in American Society.”

March 29: Femida Handy, presenting (Professor of Social Policy and Practice, University of Pennsylvania), Lesley Hustinx (Professor of Sociology, Catholic University of Leuven), and Ram Cnaan (Professor of Social Policy and Practice, University of Pennsylvania).

“Student Volunteering in China and Canada: Comparative Perspectives.”

April 12: Melissa Brown (Melissa S Brown & Associates, LLC). “When the Market Demands Sub-optimal Research.”

April 19: Ram Cnaan, presenting (Professor of Social Policy and Practice, University of Pennsylvania), Tuomi Forrest (Partners for Sacred Places), Joseph Carlsmith (Yale University), and Kelsey Karsh (University of Pennsylvania). “Valuing Urban Congregations: A Pilot Study.”

April 26: Melanie McKittrick (MPA Candidate, IUPUI). “Pop Culture Philanthropy.”

### **Fall 2011 Schedule**

September 27: Chao Guo (Associate Professor of Nonprofit Management, Public Administration and Policy, University of Georgia), presenting, Charlotte Ren (Krannert School of Management, Purdue University), Kenneth J. Meier (Political Science, Texas A & M University), and Laurence J. O’Toole, Jr. (Public Administration and Policy, University of Georgia). “Competition, Scope, and Organizational Performance: Evidence from the Charter School Industry.”

October 3: Mary Bullock (Distinguished Visiting Professor of History, Emory University). “Rockefeller Medicine in China.” This talk is organized and sponsored by the Seminars in Medical Humanities and Health Studies.

October 11: Genevieve Shaker (Assistant Professor of Philanthropic Studies, IUPUI). “The Generosity of the Professoriate: Understanding Faculty as Donors and Academic Citizens.”

October 25: Michal Kramerek, Xiaonan Kou, and Sung-Ju Kim (Doctoral candidates, Philanthropic Studies, IUPUI (Kramerek, Kou) and Doctoral Candidate, Social Work, IUPUI (Kim)). “Religious Distance and Charitable Giving.”

November 8: René Bekkers (Associate Professor and Head of Research, Center for Philanthropic Studies, Vrije Universiteit Amsterdam, The Netherlands). “Gender Differences in Giving in the Netherlands.”

November 15: Marty Sulek (PhD, Philanthropic Studies, IUPUI pending final thesis revisions): “Mythographic and Linguistic Evidence for Religious Giving by Graeco-Aryans during the Chalcolithic Age (c.3rd millennium BCE)”

November 29: Mary Tschirhart, presenting (Director, Institute for Nonprofit Research, Education and Engagement and Professor of Public Administration, North Carolina State University), Chongmyoung Lee (North Carolina State University), and Gary Travinin (North Carolina State University). “Credentialing Motives: A Stakeholder Approach to

Understanding Professional Certification Programs.”

### **Spring 2012 Schedule**

January 10: Debra Mesch (Director, Women’s Philanthropy Institute and Professor of Public Affairs, IUPUI) and Amir Hayat (Center on Philanthropy, IUPUI) presenting, and Eleanor Brown (Professor of Economics, Pomona College). “Charitable Giving by Older Women: Is there a “Bag Lady” Syndrome?”

January 17: Christopher Marquis (Organizational Behavior unit and Social Enterprise Initiative, Harvard Business School and Harvard University Hauser Center for Non-Profit Organizations) presenting, and Matthew Scott Lee (Doctoral Student, Management, Harvard Business School). “Who Is Governing Whom? Senior Manager, Governance and the Structure of Generosity in Large U.S. Firms.”

January 24: Takayuki Yoshioka (AbD, Philanthropic Studies, IUPUI). “Representational Roles of Nonprofit Organizations in the Public Policy Process.”

February 21: Laura Grant (Assistant Professor, School of Freshwater Sciences and Department of Economics, University of Wisconsin-Milwaukee). “Strategic Responses to Third-Party Ratings: Theory and Evidence from Charities.”

February 28: Julie Hatcher (Assistant Professor of Philanthropic Studies, IUPUI). “Bonner Scholars Civic-Minded Professional Research.”

March 20: Mona Atia (Professor of Geography and International Affairs, George Washington U.). "The Business of Poverty: Imagining and cultivating Egypt's poor into entrepreneurial subjects."

March 27: Tamaki Onishi (AbD, Philanthropic Studies, IUPUI), presenting, and Wolfgang Bielefeld (Director of International Programs, Center on Philanthropy, IUPUI). “Institutional Influence on the Manifestation of Entrepreneurial Orientation: A Case of Impact Investing Organizations.

April 10: Marc Hardy (Director of Nonprofit Executive Education, University of Notre Dame). “A History of the Formative Years of the Indianapolis Foundation, 1915-1923.”

April 24: Barbara Duffy (Helen Bader Institute for Nonprofit Management, University of Wisconsin – Milwaukee) and Douglas Ihrke (Executive Director, Helen Bader Institute for Nonprofit Management, University of Wisconsin – Milwaukee). “Evaluating the Effectiveness of Nonprofits in Two Countries: A Three-Dimensional Perspective.”

### **Fall 2012 Schedule**

September 4: Rich Steinberg (Professor of Economics and Philanthropic Studies, IUPUI). “What Should Social Investors Invest in, and With Whom?”

September 18: Ming Hu (MA student in Philanthropic Studies, IUPUI), presenting, and Jiangang Zhu (Professor of Anthropology, Sun Yat-Sen University, China). “Community Reconstruction after the 2008 Sichuan Earthquake: A Reflection on Participatory Development Theories.”

October 23: Daniel Jones (AbD in Economics, University of Pittsburgh). “The Supply and Demand of Motivated Labor: When Should we Expect to See Nonprofit Wage Gaps?”

October 30: Ye Zhang (Assistant Professor of Economics and Philanthropic Studies, IUPUI), presenting and Mark Wilhelm (Professor of Economics and Philanthropic Studies, IUPUI). “Raising Charitable Children: The Effects of Verbal Socialization and Role-Modeling on Children’s Giving.”

November 13: John Stanfield II (Professor of African American and American Diaspora Studies, American Studies, Cultural Studies, Sociology, and Philanthropic Studies, IUB). “Notes Taken in Rwanda: Promoting Post-Genocide Home Grown Inclusive Reconciliation Citizenry Values, Practices, and Identity as Daunting Transitions from The Nazis Apartheid Genocide Old Regime.”

November 20: Yannan “Lukia” Li (Doctoral Candidate in Philanthropic Studies, IUPUI). “Red Cross Society in Imperial China: 1904-1912.”

November 27: Julie Fisher Melton, (Kettering Foundation Associate). “Importing Democracy: The Role of NGOs in South Africa, Tajikistan and Argentina.”

### **Spring 2013 Schedule**

February 26: Rachel Krefetz Fyall (PhD candidate, Public Affairs, IUB). “Competitors or Complements? Comparing Low-Income Housing Tax Credit Projects Produced by Nonprofit and For-Profit Developers.”

March 26: Julia Carboni (Assistant Professor of Public Affairs, IUPUI). “Organizational Networks and Collaborative Governance for IDP (Internally Displaced Persons) Assistance.”

April 9: Kathi Coon Badertscher (PhD candidate in Philanthropic Studies). “American City Bureau and the Movement toward Professional Philanthropy: 1913-1930.”

April 16: David Craig (Professor, Religious Studies and Philanthropic Studies, IUPUI). “Beyond Private vs. Public: Health Care as a Social Good.”

April 23: Xiaonan (Coco) Kou (PhD candidate in Philanthropic Studies, IUPUI) and Sung-Ju

Kim (Assistant Professor of Social Work, Monmouth University). “Understanding the Impact of Empathy on Charitable Giving.”

April 30: Joseph Palus (PhD candidate in Philanthropic Studies). “Family Foundation Mission, Purpose, and Structure: Initial Results and Lessons Learned.”

### **Fall 2013 Schedule**

September 17: Tamaki Onishi (Assistant Professor of Public Affairs, University of North Carolina Greensboro). “Institutional Influence on The Manifestation of Entrepreneurial Orientation: A Case of Social Investment Funders”

September 24: Amy Thayer (Associate Director of Research, Lilly Family School of Philanthropy). “School-Based Philanthropy Education and Engagement in Indiana: A Pilot Study Evaluating generationOn Schools Program.”

October 8: John Kamwendo (Associate Pastor, St. Pius X Parish, Indianapolis; PhD in Practical Theology and Missiology, U. of Stellenbosch). “The Role of the Roman Catholic Church in Addressing Poverty Within the Diocese of Lindi in Southern Tanzania, East Africa.”

October 22: Peter Weber (AbD, Lilly Family School of Philanthropy). “The Praxis of Civil Society: Associational Life, the Politics of Civility, and Public Affairs in the Weimar Republic.”

October 29: William Suhs Cleveland (AbD, Lilly Family School of Philanthropy). “Trends Reflected in 20 years of American Charities Receiving the Most Donations.”

November 19: Mary Kathryn Coe (Fairbanks School of Public Health, IUPUI). “Figurines, altruism, religion and tradition in human evolution.”

### **Spring 2014 Schedule**

January 21: Sara E. Helms (Assistant Professor of Economics, Samford University), presenting, Timothy M. Diette (Washington and Lee University) and Betsy Bugg Holloway (Samford University). “Acquiring the New Donor, Motivating the Prior Giver: Evidence from Field Experiments on Bonus Trigger Gifts and Matching Schemes.”

January 28: Jen Shang (Professor of Philanthropic Psychology, Plymouth University (UK) and Lilly Family School of Philanthropy, IUPUI). “Social Networks and Giving.”

March 13: Mark Ottoni-Wilhelm (Professor of Economics and Lilly Family School of Philanthropy), presenting, Lise Vesterlund (Andrew W. Mellon Professor, University of Pittsburgh), and Huan Xie (Assistant Professor of Economics, Concordia University, Canada). “Why Do People Give? An Experimental Test of Pure and Impure Altruism.”

March 27: Lijun He (AbD, Lilly Family School of Philanthropy). “Who and Why Support Burmese Community: Examining the Indianapolis Community.”

April 8: Janice O’Rourke (AbD, Lilly Family School of Philanthropy). “The Effects of Message Framing on Donations of Human Milk.”

April 15: Ellie (Heng) Qu (AbD, Lilly Family School of Philanthropy), presenting, and Richard Steinberg (Professor of Economics and Philanthropic Studies, IUPUI). “Does Membership in a Public Service Club Make a Person More Generous?”

April 22: Julia Carboni (Assistant Professor of Public Affairs, IUPUI). “Organizational Form, Structural Embeddedness and Contract Performance in Mixed Sector Markets.”

April 29: Sara Konrath (U. of Michigan and Lilly Family School of Philanthropy). “Empathy and Egotism in New York Times Obituaries.”

May 1: David Klingingsmith (Assistant Professor of Economics, Case Western Reserve University). “The Mutability of Altruism: A Perspective from Economics.”

### **Fall 2014 Schedule**

September 23: Evelyn Brody (Professor, Chicago-Kent College of Law). “Federation as a Reputational Mechanism: The U.S. Law of Same-Name Nonprofit Organizations.”

September 30: Angela Potter (Doctoral candidate, History, Purdue and Public History MA, IUPUI). “International Humanitarian Response to Serbian Typhus Outbreak of 1915.”

October 14: Cagla Okten (Associate Professor of Economics, Bilkent University, Turkey; visiting the Lilly Family School of Philanthropy and Dept. of Economics, IUPUI this year), presenting, Una Osili (Professor of Economics and Philanthropic Studies and Director of Research, Lilly Family School of Philanthropy), and Emir Ozer (Ph.D. candidate in Economics, Bilkent University). “Life Satisfaction and Donations to Charitable Organizations: New evidence from PSID.”

October 28: Ramya Ramanath (Assistant Professor, School of Public Service, DePaul University). “Exploring the Circumstances Prompting Formal Control of Collaborative Arrangements: A Study of 138 Cases of Collaborations Among Nonprofit Organizations.”

November 3: Chris Taylor (AbD Anthropology, Boston University and 2014 Lake Doctoral Dissertation Recipient). “The Ethics of Charity in Islam: How Philanthropy is Damaging, How to Give a Loan to Allah, and What the Poor Can Give to the Rich.”

November 4: Joanna Woronkowicz (Assistant Professor, Public Affairs and Philanthropic Studies, IUB), presenting, and Peter Frumkin (Mindy and Andrew Heyer Chair in Social

Policy, Faculty Director, Center for Social Impact Strategy, and Director, Nonprofit Leadership Program, University of Pennsylvania). “Nonprofit Collaborative Engagement: Differences in Organizational Perception and Competitor Status.”

November 18: René Bekkers (Extraordinary Professor and Head of Research, Center for Philanthropic Studies, Vrije Universiteit Amsterdam, The Netherlands). “The Nature and Nurture of Generosity: What Can We Learn From Behavioral Genetics?”

December 9: Elizabeth Anne Searing (AbD, Public Policy, Georgia State University). “The Role of Revenue Type in the Growth of Young Not-for-Profits: A Dynamic Analysis.”

### **Spring 2015 Schedule**

February 10. Marty Sulek (Lilly Family School of Philanthropy). “Recovering the wisdom of Protagoras from a reinterpretation of the Prometheia trilogy.”

February 24. Julia Carboni (Assistant Professor of Public Affairs and Lilly Family School of Philanthropy, IUPUI), presenting, Saba Siddiki (IUPUI), Chris Koski (Reed College), and Akeem Sadiq (IUPUI). “Your Presence is Required: Public Mandates and Nonprofit Participation in Collaborative Governance”

March 3. Iris Kesternich (Applied Microeconometrics, Center for Economic Studies, University of Leuven, Belgium). “Early-life Circumstances Predict Measures of Trust Attitudes among Adults.”

March 24. Jiangang Zhu (Director, Institute of Civil Society and Professor, School of Sociology and Anthropology, Sun Yat-sen University, Guangzhou China) “Incomplete Collaboration: Strategy for Chinese NGOs' Alliance: A Case Study of NGO Joint Action During the Wenchuan Earthquake Relief.”

March 31. Mark Schuller (Professor of Anthropology and NGO Leadership and Development, Northern Illinois University). “Engagements with a Productively Unstable Category: Anthropologists and Non-Governmental organizations.”

April 14. Jeremy Thornton (Dwight Moody Beeson Chair of Business, Associate Professor of Economics, and Yother Fellow in Social Entrepreneurship, Samford University). “Divine Restraint: An Experimental Analysis of Religious Preference and Intertemporal Discounting.”

April 21. Katie Herrold (Assistant Professor, Lilly Family School of Philanthropy). “NGO Policy in Pre- and Post-Mubarak Egypt: Effects on NGOs’ Roles in Democracy Promotion.”

April 28. Mary Tschirhart (Professor, John Glenn School of Public Affairs, The Ohio State University). “The Involvement of Professional Associations in the Certification Industry.”

## **Fall 2015 Schedule**

- September 15. William Cleveland (AbD student, Lilly Family School of Philanthropy, IUPUI). "The Civil Society War and the Popularization of the Fundraising Efficiency Ratio."
- September 22. Julia Carboni (Assistant Professor of Public Affairs and Philanthropic Studies, IUPUI). "Institutional or Strategic Legitimacy?: Explaining Collaborative Partnership Formation and Field Structuration."
- September 29. Douglas A. Daugherty (Professor, Addictions Counseling and Psychology, Indiana Wesleyan U.), presenting, Timothy Steenbergh (Psychology, Indiana Wesleyan University), and Jason Runyan (Psychology, Indiana Wesleyan University). "Smartphone-based assessment: New possibilities for understanding life as it is lived."
- October 13. Ronelle Burger (Associate Professor of Economics, Stellenbosch University, South Africa), presenting and Trudy Owens (Associate Professor, Faculty of Social Sciences, University of Nottingham, UK). "Not Worth the Paper on Which it is Written: Self-Reported Information and the Pursuit of NGO Accountability."
- October 27. Jennifer Mosely (Associate Professor of Social Service Administration, University of Chicago) . "How Structural Variations in Collaborative Governance Networks Influence Advocacy Involvement and Outcomes."
- November 5. Shai Dromo (AbD, Yale University). "The Origins of the Humanitarian Sector: Religion, War, and Charity." Cosponsored with the Lake Institute.
- November 10. Jasmine Johnson (Professor of Public Policy and Administration, George Washington University). "Does Philanthropic Board Composition Matter? An Empirical Exploration between Surface and Deep Community Boards on Grantee Selection."
- November 16. Thomas Boje (Professor of Society and Globalization, Roskilde University, Denmark). "Civic Engagement in the Scandinavian Societies – Still High but Changing." Cosponsored with SPEA.
- December 1. Jesse Lecy (Assistant Professor of Public Administration and International Affairs, Maxwell School, Syracuse U.) "The End is Nigh: Limits to Growth of the Nonprofit Sector."

## **Spring 2016 Schedule**

- January 19: Brian Gawor (Vice President for Research, Ruffalo Noel Levitz and Doctoral Candidate in Higher Education Administration, Illinois State University). "It's your University Calling: Analysis of \$1 Billion in Successful Phone Solicitation by Higher Education Institutions, 2007-2015."

- January 26: Christopher Einolf (Associate Professor, School of Public Service, DePaul University). “Cross-National Differences in Charitable Giving in the West and the World.”
- February 5: Aurelian Craiutu (Professor of Political Science and Philanthropic Studies, IUB). “Should we Still Read Tocqueville?”
- February 16: Eric Abramson (President and Principal Historian, Vantage Point Historical Services Inc.). “Philanthropy and Social Movements: the Case of the Taconic Foundation, 1958-2013.”
- March 22: Marina Tan Harper (Doctoral Candidate in Philanthropic Studies, Lilly Family School of Philanthropy). “Funding Social Enterprises: Evidence from a Cross National Million Dollar Data.”
- March 29: Anne Guthrie (Community Investment Officer, Central Indiana Community Foundation), presenting, and Julia Carboni (Assistant Professor of Public Affairs and Philanthropic Studies, IUPUI). “Service Integration in Nonprofits: Does it Change Lives?”
- April 14: Meng-Han Ho and Ruth Hansen, presenting (both Doctoral Candidates, Lilly Family School of Philanthropy, IUPUI), and Sara Konrath (Assistant Professor of Philanthropic Studies, IUPUI). “Free Gifts also Matter: Effects of Giving on Happiness, Social Connection, and Donations.”
- April 19: Ji Ma (Doctoral Candidate, Lilly Family School of Philanthropy, IUPUI) and Simon DeDeo (Center for Complex Networks and Systems Research, Department of Informatics; Program in Cognitive Science Indiana University; Ostrom Workshop in Political Theory and Policy Analysis; Santa Fe Institute). “State Control and Elite Autonomy: A Network Study of Chinese Foundations.”
- April 26: Brendan Gaesser (Postdoctoral Fellow, Morality Lab and the Cognitive and Affective Neuroscience Lab, Boston College). “Using Imagination and Memory to Increase Willingness to Help Others and Charitable Donations.”

### **Fall 2016 Schedule**

- September 20: Rich Steinberg (Economics and Lilly Family School of Philanthropy, IUPUI), Ruth Hansen (Lecturer, Management, University of Wisconsin, Whitewater and Doctoral Student, Lilly Family School of Philanthropy IUPUI), Barbara Duffy (Doctoral Student, Lilly Family School of Philanthropy IUPUI), and Yuan Tian (Doctoral Student, Lilly Family School of Philanthropy IUPUI). “Measure for Measure: Capturing Generosity in Volunteering.”

September 27: Sasha Zarins (Research Associate, Lilly Family School of Philanthropy, IUPUI). “The Strategic Helper: Narcissism and Prosocial Behavior.”

October 11: Theodore M. Lechterman (Postdoctoral Fellow, McCoy Family Center for Ethics in Society). “That the Earth Belongs in Usufruct to the Living: Perpetual Philanthropy and the Problem of Perpetual Power.”

October 25: Steven Sherrin (Doctoral candidate, Departments of Psychological and Brain Sciences and of Cognitive Science, IU-Bloomington). “Mind the Gap? Exploring the Role of Beliefs of Similar Experiences to the Outgroup During Perspective Taking.”

November 3: Kimberly Pendleton (Doctoral candidate in American Studies, George Washington University). “Operation Rescue: Purity and Danger in Narratives of Sex Trafficking.” Cosponsored with Lake Institute.

November 10: Arjen de Wit (Doctoral candidate at the Center for Philanthropic Studies at Vrije University, the Netherlands). “Crowding-out in Context: When and How does Government Support Affect Charitable Giving?”

November 15: Marlene Walk (Assistant Professor of Public Affairs, School of Public and Environmental Affairs, IUPUI) and Itay Greenspan (Lecturer, School of Social Work and Social Welfare, Hebrew University of Jerusalem). “Who does and Who does not Volunteer? Immigrant Volunteering in Germany: Policy Implications for a Successful Integration.”

December 1: Mark Wilhelm (Professor of Economics and Philanthropic Studies, IUPUI) and Daniel Hungerman (Associate Professor of Economics, University of Notre Dame). “What is the Price Elasticity of Charitable Giving? Toward a Reconciliation of Disparate Estimates.”

### **Spring 2017 Schedule**

January 10: Sarah Smith (Professor of Economics and Head of Department, University of Bristol, England). “Peer-to-peer Fundraising: Disrupting the Market?”

January 17: Elizabeth Dale (Assistant Professor, Master of Nonprofit Leadership Program at Seattle University). “Giving among Same-Sex Couples: The Role of Identity in Philanthropic Engagement.”

January 24: Jamie Levine Daniel (Assistant Professor, School of Public and Environmental Affairs and Lilly Family School of Philanthropy, IUPUI) and Mirae Kim (Assistant Professor and Director of the Nonprofit Organization Research Panel, Harry S. Truman School of Public Affairs, University of Missouri). “Perceived and Actual Financial

Standing of Nonprofit Organizations: The Influence of Discrepancy on Organizational Stability.”

February 14: Yan Long (Assistant Professor, School of Global and International Studies, IU-Bloomington). “The Contradictory Impact of Transnational AIDS Institutions on State Repression in China, 1989-2013.”

February 21: James C. Cox (Noah Langdale Jr. Chair in Economics and Director of the Experimental Economics Center, Andrew Young School of Policy Studies, Georgia State University). “Moral Costs and Rational Choice: Theory and Experimental Evidence.” (Coauthors John A. List (Professor of Economics, University of Chicago), Michael Price (Professor of Economics, Georgia State University), and Anya Samek (Associate Professor of Economics, University of Southern California).

February 28: Dana Brakman Reiser (Professor of Law, Brooklyn Law School). “The Social Enterprise Life Cycle.”

March 9: Jeffrey Brudney (Betty and Dan Cameron Family Distinguished Professor of Innovation in the Nonprofit Sector, University of North Carolina at Wilmington). “Research Trends in Nonprofit Journals: Past Trends and Future Directions.”

March 21: Paul G. Schervish (Emeritus Professor, Sociology and former Director of the Center for Wealth and Philanthropy, Boston College). “Charitable Giving by State: New Methods and Measures for Geographic Giving Relative to Income.”

March 28: Mark Davis (Professor of Psychology, Eckerd College). “Responding to People who Differ from Us: The Dissimilar, the Disliked, and the Socially Distant.”

April 4: Jennifer Brass (Assistant Professor, School of Public and Environmental Affairs, IU-Bloomington). “What Have We Studied? What Have We Found? A Systematic Review of the NGO Literature.”

April 11: Karen Sonnelitter (Assistant Professor of History, Siena College). “‘Every True Friend and Lover of his Country’: Philanthropy and Soldiers’ Children in Eighteenth-Century Ireland.”

April 18: Coco Kou (Doctoral Candidate, Lilly Family School of Philanthropy, IUPUI) and Sara Konrath (Assistant Professor of Philanthropic Studies, Lilly Family School of Philanthropy). “Dispositional Empathy and Diversification of Monetary and Non-Monetary Prosocial Behavior.”

April 25: Erica Kohl Arenas (Assistant Professor of Nonprofit Management, The New School) “Progressive Philanthropy in the Trump Era: Will a New Labor Movement Unite the Left?”

## **Fall 2017 Schedule**

September 26: Jonathan Meer (Associate Professor of Economics, Texas A&M University).  
“Field Experiments on Directed Giving.”

October 10: Benjamin Soskis (Research Associate, Center on Nonprofits and Philanthropy, the Urban Institute). “Historical Inquiry in the Service of Philanthropic Practice: A Case Study of Two Case Studies.”

October 19: Larry Friedman (Emeritus Professor of History, IU-Bloomington and Professor of Philanthropic Studies, Lilly Family School of Philanthropy). “Compassionate Globalism: The Pragmatic Visionaries from Jane Addams to Robert Payton.”

October 24: Joe Galaskiewicz (Professor, School of Sociology, University of Arizona). “Growth and Decline of Urban Establishments Before, During, and After the Great Recession.” Coauthors Kathryn Freeman Anderson (Assistant Professor of Sociology, University of Houston) and Kendra Thompson-Dyck (Doctoral candidate in Sociology, University of Arizona).

November 2: Andrew Jungclaus (Doctoral Candidate in Religion, Columbia University). “Moral Economics, the Foundation, and the Church: Methodology in Philanthropic Studies.”

November 7: Katherine K. Chen (Associate Professor of Sociology, The City College of New York). “Plan your Burn, Burn your Plan: How Decentralization, Storytelling, and Communication can Support Participatory Practices.”

November 14: Guy Schultz (Research Fellow, The Institute for Law and Philanthropy, Buchmann Faculty of Law, Tel-Aviv University). “Theories of Justice and Philanthropy.”

November 28: Samantha Majic (Associate Professor of Political Science, City University of New York and Department of Gender Studies, UCLA). “Sex Work(ers) and the Third Sector: Research and Advocacy from the Ground Up.”

## **Spring 2018 Schedule**

January 25: A. Abigail Payne (Director and Ronald Henderson Professor, Melbourne Institute of Applied Economic and Social Research, University of Melbourne, Australia). “The Effect of Tax Price on Donations: Evidence from Canada.” Coauthors Ross Hickey (Economics, University of British Columbia Okanagan), Bradley Minaker (Economics, McMaster University), Joanne Roberts (Economics, Yale-National University of Singapore College), and Justin Smith (Economics, Wilfred Laurier University).

February 2: Laurie Paarlberg (Robert H. and Judy L. Allen Professor, Bush School of Government and Public Service, Texas A&M and Lilly Family School of Philanthropy, IUPUI). “The Differential Effect of Minority and Network Status in the Grants Marketplace.”

February 27: Allen M. Omoto (Professor of Education and Psychology and Interim Dean, School of Educational Studies, Claremont Graduate University). “Community and Caring: The Psychology of Volunteerism and Activism.”

March 20: Richard Gunderman (Chancellor’s Professor of Radiology, Pediatrics, Medical Education, Philosophy, Liberal Arts, Philanthropy, and Medical Humanities and Health Studies, IUPUI) and Richard Turner (Emeritus Professor of English and Philanthropic Studies, IUPUI). “Luther’s Gifts.”

March 27: Emily Barman (Professor and Associate Dean of the Graduate School of Arts and Sciences, Boston University). “Just Good Business: Making Sense of Success for Health Enterprises.”

April 9: Brian Goldstein (Assistant Professor, Department of Art, Swarthmore College). “Community Empowerment and the Built Environment: Lessons from Harlem.”

April 17: Leilah Vevaina (Postdoctoral Research Fellow, Max Planck Institute for the Study of Religious and Ethnic Diversity). “Shifting Modes of Giving and their Effects on Community Preservation: Some Insights from Mumbai.”

### **Fall 2018 Schedule**

November 27: Pamala Wiepking (Visiting Stead Family Chair in International Philanthropy and Associate Professor of Philanthropic Studies, Lilly Family School of Philanthropy, IUPUI). “Global Philanthropy: How Institutional Factors Enable Philanthropic Giving.” Coauthors Femida Handy (U. of Pennsylvania), Sohyun Park, Michaela Neumayr (Vienna University of Economics and Business), René Bekkers (V.U. University), Beth Breeze (University of Kent), Chris Einolf (DePaul University), Zbignev Gricevic (Humboldt University of Berlin), Wendy Scaife (Queensland University of Technology), with Steffen Bethmann, Oonagh Breen, Chulhee Kang, Hagai Katz, Irina Krasnopolskaya, Michael D. Layton, Irina Mersianova, Kuang-Ta Lo, Una Osili, Anne Birgitta Pessi, Karl-Henrik Sivesind, Arjen de Wit and Naoto Yamauchi.

December 4: Avner Ben-Ner (Professor, Center for Human Resources and Labor Studies, University of Minnesota). “Is Altruism (Always) Good for Society? The Problem of Particularistic Giving in a Diverse Society.”

### **Spring 2019 Schedule**

January 22: Brian Galle (Professor of Law, Georgetown Law School). “The Tax Exemption for Charitable Property: An Empirical Assessment.”

January 29: Allison Youatt Schnable (Assistant Professor of Public Affairs and Lilly Family School of Philanthropy, IUB). “Don’t Re-Invent the Wheel: Possibilities and Limits to Building Capacity of Grassroots International NGOs.”

- February 5: Maribel Morey (Assistant Professor of History, Clemson University). “The Black Freedom Struggle and Big Philanthropy.”
- February 19: Brian Berkey (Assistant Professor, Dept. of Legal Studies and Business Ethics, University of Pennsylvania). “The Philosophic Core of Effective Altruism.”
- February 26: Jesse Lecy (Associate Professor, School of Community Resources and Development, Arizona State University). “The Political Economy of Nonprofit Entrepreneurship: Geographic and Economic Dimensions of Nonprofit Mission.”
- March 18: Nina Eliasoph (Professor of Sociology, University of Southern California). “Typical Styles of Navigating the Mismatched Promises of Empowerment Projects.”
- March 26: Patricia Snell Herzog (Melvin Simon Chair and Associate Professor of Philanthropic Studies, Lilly Family School of Philanthropy, IUPUI). Meaning Making During Emerging Adulthood: Is Developing a Prosocial Orientation Part of Becoming an Adult?” Coauthors Carolyn McNamara Barry (Loyola University Maryland), Jamie Goodwin (Lilly Family School of Philanthropy, IUPUI), and Ofra Maysel (University of Haifa).
- April 9: Jamie Levine Daniel (Assistant Professor of Public Affairs, IUPUI-SPEA) and Ellie (Heng) Qu (Assistant Professor of Public Service and Administration, The Bush School of Government and Public Service, Texas A&M University). “Is ‘overhead’ a tainted word? A survey experiment exploring framing effects of nonprofit overhead information on donor behavior.”
- April 15: Lara Aknin (Assistant Professor of Social Psychology and Director, The Helping and Happiness Social Psychology Lab, Simon Fraser University). “Does Generosity Promote Happiness in At-Risk and Antisocial Samples? A ‘Severe Test’ for the Emotional Rewards of Prosocial Spending.”
- April 23: Elisabeth Clemens (William Rainey Harper Professor of Sociology, University of Chicago). “Civic Gifts: Voluntarism and the Making of the American Nation-State.”
- May 7: Stephen Knowles (Professor of Economics, University of Otago). “In Search of Effective Altruists.” Coauthors Murat Genc (University of Otago) and Trudy Sullivan (University of Otago).