



# **Fundraising from Foundations and Grant Management**

## ONLINE COURSE AGENDA

### **Learning Objectives**

- Prepare for successful proposal creation
- Create successful project proposals
- Match funders with projects/proposals
- Track and manage grant process and multiple proposals
- Report results internally, externally, to funder
- Track and manage multiple funders, timelines, and proposals

### **Introductory Module**

#### **Module 1: Building and Assessing Readiness**

Lesson Overview and Readings  
Mini Lecture and Other Media  
Self-Assessment Quiz  
Assignment: Creating and Refining your Case Components  
Discussion: Foundation Fundraising Readiness

#### **Module 2: Preparing the Project and Creating the Story**

Lesson Overview and Readings  
Mini Lecture and Other Media  
Self-Assessment Quiz  
Assignment: Create a Logic Model  
Discussion: Create and Discuss your Project Story Arc

#### **Module 3: Matching Funders and Soliciting the Grant**

Lesson Overview and Readings  
Mini Lecture and Other Media  
Self-Assessment Quiz  
Assignment: Case Study - Identifying a Funding Source  
Discussion: Matching Funders

#### **Module 4: Receiving the Award and Managing the Process/Project**

Lesson Overview and Readings  
Mini Lecture and Other Media  
Self-Assessment Quiz  
Assignment: You are the Funder  
Discussion: Grant Management  
Course Evaluation

**NOTE: To be eligible for the Certificate of Completion, course work should be completed and submitted weekly with any outstanding course work submitted no later than the end of week 4. This is a firm deadline and late work will not be accepted.**