



IUPUI THE FUND RAISING SCHOOL

LILLY FAMILY SCHOOL OF PHILANTHROPY

Proposal Writing and Grant Management

ONLINE COURSE AGENDA

You'll learn how to manage the complete grant lifecycle, including:

- Researching funding priorities of corporations and foundations to match with project/program goals
- Creating successful written and digital proposal packages
- Tracking progress toward project goals
- Stewarding the granting organization in the most meaningful ways
- Reporting the results of the project internally, externally, and back to the funder

WEEK 1:

Readings
Narrated Presentation
Quiz
Assignment: Creating a Specific Case for Project Support
Assignment: Discussing Your Project Need

WEEK 2:

Readings
Narrated Presentation
Quiz
Assignment: Creating a Project Logic Model
Assignment: Discussing Timelines and Budgets

WEEK 3:

Readings
Narrated Presentation
Quiz
Assignment: Evaluating Projects for Funding
Assignment: Discussing LOIs and Digital Proposals

WEEK 4:

Readings
Narrated Presentation
Quiz
Optional Assignment: Reporting the Results
Assignment: Discussing When Things Go Wrong
Final Assignment: Action Plan Outline

NOTE: To be eligible for the Certificate of Achievement, all course work must be completed and submitted no later than Saturday of week 4 at 11:59 pm ET. This is a firm deadline and late work will not be accepted.