

MICHAEL P. MOODY

Lilly Family School of Philanthropy
Indiana University Indianapolis
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EDUCATION

Ph.D. Sociology, Princeton University, 2002
M.A. Social Science, University of Chicago, 1993
B.A. Psychology, Indiana University, with Highest Distinction, 1989

ACADEMIC AND PROFESSIONAL POSITIONS

2023-Present Professor of Philanthropic Studies, Lilly Family School of Philanthropy, Indiana University Indianapolis

- Teaching graduate and undergraduate core courses, serving on PhD and PhilD committees, advising and mentoring students including professional training outside coursework.
- Research and writing on the theory of philanthropy and its increasingly complex social role, donor learning and identity journeys, philanthropic ethics and challenges, family philanthropy and next gen donors, the evolution of philanthropic studies, and other topics.
- Engaging in external thought leadership in the philanthropic sector through speaking, committee service, informal advising, etc.
- Leading or contributing to consulting and research contract projects.
- Participating in University and School service activities.

2010-2023 Frey Foundation Chair for Family Philanthropy, Dorothy A. Johnson Center for Philanthropy, Grand Valley State University

- Created program, strategy, and long-term vision as first holder of first-ever endowed chair in family philanthropy, to improve the understanding and practice of family philanthropy.
- Raised over \$1.5 million in gifts, grants, and contracts to support program of applied research, teaching and professional training, convenings, speaking, and services for family donors and the philanthropic community.
- Led research teams and wrote/edited several influential articles, reports, books, and other publications, including a comprehensive collection of core readings and a best-selling book on next gen donors.
- Crafted vision and led teams to implement five successful offerings (biannually from 2011-2019) of major national gathering, National Summit on Family Philanthropy.
- As Affiliate Faculty in School of Community Leadership and Development, helped develop and initiate new master's degree in philanthropy, and taught graduate courses (in-person and online) on philanthropy and the nonprofit sector.
- Led team for expansion and re-launch of national online platform for grantmaker learning, LearnPhilanthropy. Curated and supervised development of new online e-learning platform, "LearnPhilanthropy Academy."

- Developed new courses and served as frequent instructor for The Grantmaking School.
- Completed consulting and advising contracts with foundations and other organizations. Clients for major projects include: Giving USA Foundation, Greater Houston Community Foundation, Max M. and Marjorie S. Fisher Foundation, John Fetzer Memorial Trust and Fetzer Institute, Frey Foundation, Council of Michigan Foundations, Herbert H. and Grace A. Dow Foundation, Noaber Foundation, National Center for Family Philanthropy.
- Advanced thought leadership through over 100 speaking engagements reaching approximately 4-5,000 philanthropic professionals, donors, scholars, and leaders, as well as through writing and other engagements with major media outlets.
- Participated on senior leadership team for center with 25-30 employees and annual budget of \$3-4 million. Served as Interim Director of Learning Services unit, 2019-2020.

2008-2010 President, Moody Philanthropic Consulting, LLC

- Created private consulting practice serving the philanthropic field with research, project development, advising, training/curriculum development, and writing/editing.
- Selected clients: Council on Foundations, The Philanthropic Initiative, Social Venture Partners International, Center for Philanthropy and Public Policy, University of Richmond, Community Foundation for a Greater Richmond.
- Developed curriculum and taught online courses for Walden University graduate nonprofit management program.

2003-2008 Assistant Professor, School of Policy, Planning, and Development, University of Southern California

- Taught graduate and undergraduate classes in public policy, evaluation, and organizational theory.
- Served as Faculty Fellow of the Center on Philanthropy and Public Policy, conducting research and helping provide programming to the philanthropic sector.

1999-2003 Visiting Assistant Professor, Department of Sociology, Boston University

- Taught graduate and undergraduate classes in sociology and social theory.
- Conducted research on philanthropy, nonprofit advocacy, and other topics.

1998-1999 Research Associate, Center for the Study of American Religion, Princeton University

- Conducted major research project on environmental advocacy by national protestant denominational organizations.

1991-1998 Various part-time teaching and research positions during graduate school:

- Department of Sociology, Princeton University
- Department of Sociology, University of Chicago
- The Center on Philanthropy at Indiana University, IUPUI
- Walt Whitman Center for the Culture and Politics of Democracy, Rutgers University
- Governor's School on Public Issues, Monmouth University
- Department of Social Sciences and History, Fairleigh Dickinson University

- 1989-1991 Research Associate, The Center on Philanthropy at Indiana University, Indiana University-Purdue University at Indianapolis
- Served as Research Associate for founding Executive Director of nation's largest university center on philanthropy (now the Lilly Family School on Philanthropy).
 - Assisted with visioning, planning, and fundraising for creation of new graduate degree programs in philanthropy, preliminary research program, new national conferences, and other initial center projects.
 - Led the process to create new statewide consortium of college presidents committed to student volunteering and service-learning.
- 1987-1989 Director, Volunteer Students Bureau, Indiana University
- Led volunteer clearinghouse and team of student volunteer program directors.
 - Helped devise new service-learning curriculum in business school.

PUBLICATIONS

Books

Sharna Goldseker and Michael Moody, 2021 [original edition 2017]. *Generation Impact: How Next Gen Donors Are Revolutionizing Giving*. Updated and Expanded Edition. New York: Wiley.
(www.generationimpactbook.org)

- Audiobook version of original edition, narrated by Jennifer Jill Araya, produced by Gildan Media, 2019.
- Winner, AFP/Skystone Partners Prize for Research on Fundraising and Philanthropy, 2019.
- Korean translation: GyoYuDang Publisher, 2022.

Michael Moody and Beth Breeze, eds. 2016. *The Philanthropy Reader*. London: Routledge.

- Second edition under contract, forthcoming in 2026.

Robert Payton and Michael Moody. 2008. *Understanding Philanthropy: Its Meaning and Mission*. Bloomington, IN: Indiana University Press.

- Chinese translation: Beijing: China Labour and Social Security Publishing House, 2013.
- Korean translation: Seoul: Arche Publishing House, 2016.
- Excerpted in Michael Moody and Beth Breeze, eds. 2016. *The Philanthropy Reader*. London: Routledge, pp. 9-16.

Michael Moody, et al., eds. 2007. *Teaching Philanthropy, Transforming Lives: Essays Honoring Robert L. Payton*. Indianapolis: Center on Philanthropy at Indiana University.

Journal Articles

Michael Moody and Shiqi Peng. 2025. "Toward a Deeper Understanding of Donor Intent." *Philanthropia* 1 (2): 17-45.

Michael Moody, Laura Littlepage, and Naveed Paydar. 2015. “Measuring Social Return on Investment: Lessons from Organizational Implementation of SROI in the Netherlands and the United States.” *Nonprofit Management and Leadership* 26 (1): 19-37.

Michael Moody, Allison Lugo Knapp, and Marlene Corrado. 2012. “What Is a Family Foundation?” *The Foundation Review* 3 (4): 47-61.

Reneé Branch, Michael Moody, Sue Marx Smock, and Donna Bransford. 2010. “Who Becomes a Foundation CEO?: An Analysis of Hiring Patterns, 2004-2008.” *The Foundation Review* 2 (2): 66-84.

Michael Moody. 2009. “‘Everyone Will Get Better Together’: How Those Responsible for California’s Bay-Delta Water System Understand Collaboration.” *International Review of Public Administration* 13 (4): 13-32.

- Reprinted: Jung, Yong-duck, Daniel Mazmanian, and Shui-Yan Tang, eds. 2009. *Collaborative Governance in the United States and Korea*. Seoul: Seoul National University Press, pp. 21-55.

Michael Moody. 2008. “Serial Reciprocity: A Preliminary Statement.” *Sociological Theory* 26 (2): 130-151.

Michael Moody. 2008. “‘Building a Culture’: The Construction and Evolution of Venture Philanthropy as a New Organizational Field.” *Nonprofit and Voluntary Sector Quarterly* 37 (2): 324-352.

- Chinese translation: *Journal of Comparative Economic and Social Systems* 4 (August). 2010.

Michèle Lamont, Jason Kaufman, and Michael Moody. 2000. “The Best of the Brightest: Definitions of the Ideal Self among Prize-Winning Students.” *Sociological Forum* 15 (2): 187-224.

Scholarly Book Chapters and Encyclopedia Entries

Michael Moody and Muzakkir Syed. [Forthcoming]. “Venture Philanthropy.” In Minjung Kim, Peter Frumkin, and Nara Yoon, eds., *Encyclopedia of Social Enterprise*. Cheltenham, UK: Edward Elgar Publishing.

Michael Moody. 2025. “Foundations, Family.” In Regina A. List, Helmut K. Anheier, and Stefan Toepler, eds., *International Encyclopedia of Civil Society*. New York: Springer Reference.

Michael Moody, 2023. “Philanthropy: Definition and History.” Pp. 432-435 in Kevin P. Kearns and Wenjiun Wang, eds. *Elgar Encyclopedia of Nonprofit Management, Leadership, and Governance*. Northhampton, MA: Edward Elgar Publishing.

Michael Moody, 2023. “Private Foundations.” Pp. 448-452 in Kevin P. Kearns and Wenjiun Wang, eds. *Elgar Encyclopedia of Nonprofit Management, Leadership, and Governance*. Northhampton, MA: Edward Elgar Publishing.

Michael Moody and Beth Breeze. 2016. “Editors’ Introduction” [several]. Pp. xi-xviii, 3-6, 89-93, 169-173, 245-249, 315-319, in Michael Moody and Beth Breeze, eds. *The Philanthropy Reader*. London: Routledge.

Michael Moody. 2014. “Voluntary Action for the Public Good?: Faculty Work and the Broad Definition of Philanthropy.” Pp. 19-30, in Genevieve G. Shaker, ed. *Faculty Work and the Public Good: Philanthropy, Engagement, and Academic Professionalism*. New York: Teachers College Press.

Michael Moody. 2011. “A Hippocratic Oath for Philanthropists.” Pp. 143-165, in Donelson R. Forsyth and Crystal L. Hoyt, eds. *For the Greater Good of All: Perspectives on Individualism, Society, and Leadership*. New York: Palgrave Macmillan.

- Excerpted in Michael Moody and Beth Breeze, eds. 2016. *The Philanthropy Reader*. London: Routledge, pp. 270-275.

Michael Moody. 2004. “Reciprocity.” Pp. 409-411, in Dwight F. Burlingame, ed. *Philanthropy in America: A Comprehensive Historical Encyclopedia*. Santa Barbara, CA: ABC-CLIO, Inc.

Robert L. Payton and Michael Moody. 2004. “Stewardship.” Pp. 457-460, in Dwight F. Burlingame, ed. *Philanthropy in America: A Comprehensive Historical Encyclopedia*. Santa Barbara, CA: ABC-CLIO, Inc.

Michael Moody. 2002. “Caring for Creation: Environmental Advocacy by Mainline Protestant Organizations.” Pp. 237-264, in Robert Wuthnow and John Evans, eds. *The Quiet Hand of God: Faith-Based Activism and the Public Role of Mainline Protestantism*. Berkeley: University of California Press.

Michael Moody and Laurent Thévenot. 2000. “Comparing Models of Strategy, Interests, and the Public Good in French and American Environmental Disputes.” Pp. 273-306, in Michèle Lamont and Laurent Thévenot, eds. *Rethinking Comparative Cultural Sociology: Repertoires of Evaluation in France and the United States*. Cambridge: Cambridge University Press.

Laurent Thévenot, Michael Moody, and Claudette Lafaye. 2000. “Forms of Valuing Nature: Arguments and Modes of Justification in French and American Environmental Disputes.” Pp. 229-272, in Michèle Lamont and Laurent Thévenot, eds. *Rethinking Comparative Cultural Sociology: Repertoires of Evaluation in France and the United States*. Cambridge: Cambridge University Press.

Selected Reports

Michael Moody. 2024. *Impact Giving: Insights from Frontline Fundraisers on the Changing Major Donor Landscape*. Dorothy A. Johnson Center for Philanthropy.

Michael D. Layton and Michael Moody. 2024. *Connecting Community and Family Philanthropy in Latin America: Mexico*. Dorothy A. Johnson Center for Philanthropy.

Michael Moody. 2022. *Philanthropy 1992-2022: What Difference Can 30 Years Make?* Dorothy A. Johnson Center for Philanthropy.

Michael Moody, Robin Schein, and Holly Honig. 2022. *Next Gen Donor Learning: Lessons for Effective Programs from Houston and the Field*. Dorothy A. Johnson Center for Philanthropy.

Sharna Goldseker and Michael Moody. 2018. *Engaging Generation Impact: Best Practices for Nonprofits and Fundraisers*. Dorothy A. Johnson Center for Philanthropy and 21/64.

Sharna Goldseker and Michael Moody. 2018. *Engaging Generation Impact: Best Practices for Families*. Dorothy A. Johnson Center for Philanthropy and 21/64.

Sharna Goldseker and Michael Moody. 2018. *Engaging Generation Impact: Best Practices for Advisors*. Dorothy A. Johnson Center for Philanthropy and 21/64.

Michael Moody. 2017. *The Many Faces of Donor Intent*. Dorothy A. Johnson Center for Philanthropy.

Michelle Miller-Adams, Grace Denny, Teresa Behrens, and Michael Moody. 2017. *Understanding the Philanthropic Character of Communities: An Exploratory Study of Grand Rapids and Kalamazoo, Michigan*. Dorothy A. Johnson Center for Philanthropy.

Michael Moody. 2016. *Better Together: Realizing the Promise of Collaboration in Family Philanthropy*. Dorothy A. Johnson Center for Philanthropy.

Michael Moody, ed., 2015. *Frey Foundation: An Oral History*. Dorothy A. Johnson Center for Philanthropy and Frey Foundation.

Michael Moody. 2014. *The Future of Family Philanthropy: Predicting and Preparing*. Dorothy A. Johnson Center for Philanthropy.

Dorothy A. Johnson Center for Philanthropy. 2014. *Estimate of Charitable Giving in Kent Co., Michigan, for 2010*. Johnson Center Data Brief. November. [Co-lead of research and writing team for collective report. Also published annually in 2012 and 2013.]

Michael Moody and Laura Littlepage. 2013. *Valuing SROI: Social Return on Investment Techniques and Organizational Implementation in the Netherlands and the United States*. Research Report to Noaber Foundation. Dorothy A. Johnson Center for Philanthropy and Center on Philanthropy at Indiana University.

Sharna Goldseker and Michael Moody. 2013 *Next Gen Donors: The Future of Jewish Giving*. Dorothy A. Johnson Center for Philanthropy and 21/64.

Michael Moody. 2013. *Serving Family Foundations*. Research Report to Council of Michigan Foundations. Dorothy A. Johnson Center for Philanthropy.

Michael Moody and Sharna Goldseker. 2013. *Next Gen Donors: Respecting Legacy, Revolutionizing Philanthropy*. Dorothy A. Johnson Center for Philanthropy and 21/64.

Michael Moody. 2012. *Role of the Family Foundation CEO*. Research Report to National Center for Family Philanthropy. Dorothy A. Johnson Center for Philanthropy.

Michael Moody. 2011. *Data and Findings from Survey of Trustees and Associates*. Research Report to Herbert H. and Grace A. Dow Foundation. Dorothy A. Johnson Center for Philanthropy.

Michael Moody. 2009. *Becoming a Venture Philanthropist: A Study of the Socialization of Social Venture Partners*. Research Paper, RP-31. Center on Philanthropy and Public Policy, University of Southern California.

Council on Foundations. 2009. *Career Pathways to Philanthropic Leadership: Baseline Report*. Arlington, VA: Council on Foundations. [Researcher and contributing author.]

Michael Moody. 2006. *The Construction and Evolution of Venture Philanthropy: Evidence from Proponents and Practitioners*. Research Paper, RP-26. Center on Philanthropy and Public Policy, University of Southern California.

Benjamin Barber, Kevin Mattson, and Michael Moody. 1997. *Creating Mall-Town Square: What Can Be Done to Recreate Public Space in America's Suburbs?* Research Report. Walt Whitman Center on the Culture and Politics of Democracy, Rutgers University.

Assorted Other Publications

David Campbell, Angela R. Logan, and Michael Moody. 2024. "Donations by Top 50 U.S. Donors Fell Again in 2023, Sliding to \$12B – Mike Bloomberg, Phil and Penny Knight, and Michael and Susan Dell Led the List of Biggest Givers." *The Conversation*. Online. March 5.

David Campbell, Elizabeth Dale, and Michael Moody. 2023. "Donations by Top 50 U.S. Donors Dropped Sharply to \$14 Billion in 2022 – Bill Gates, Mike Bloomberg, and Warren Buffet Lead the List of Biggest Givers." *The Conversation*. Online. February 14.

Nick Tedesco and Michael Moody. 2022. "The Future of Family Philanthropy." *Stanford Social Innovation Review*. Online. September 12.

Michael Moody. 2022. "Philanthropic Harm: How 'Doing Good' Can Go Bad." Dorothy A. Johnson Center for Philanthropy. Online. February 1.

Michael Moody and Sharna Goldseker. 2021. "Beyond Giving: Generation Impact and the Crises of 2020." *Alliance Magazine*. Online. October 21.

Sharna Goldseker, Michael Moody, and Holly Honig. 2021. "In Their Own Words: Four Next Gen Donors Reflect on 2020." Dorothy A. Johnson Center for Philanthropy. Online. May 25.

Sharna Goldseker, Michael Moody, and Holly Honig. 2021. "Four Ways Next Gen Donors Responded to 2020." Dorothy A. Johnson Center for Philanthropy. Online. April 6.

Michael Moody and Danielle LaJoie. 2020. "How Family Giving Can Bring About the Change America Needs Now." *Chronicle of Philanthropy*. Online. October 14.

Michael Moody. 2019. "Lessons Learned, Lessons Shared: Reflections from Three Donor Journeys." *Giving Compass*. Online. August 30.

Michael Moody. 2019. "Why We Need to Know More about Donor Journeys." *Giving Compass*. Online. January 14.

Michael Moody, 2018. "Editor's Introduction." *The Foundation Review* 10 (3): 2-3.

Michael Moody and Sharna Goldseker. 2018. "It's All About the Relationship: How Nonprofits Can Better Engage Next Gen Donors." *Nonprofit Quarterly*. Online. January 25.

Michael Moody and Sharna Goldseker, 2018. "What the Next Gen Really Wants." *Family Giving News*. Online. January 8.

Sharna Goldseker and Michael Moody. 2017. "Show Me the Impact." *Stanford Social Innovation Review*. Online. November 13.

Sharna Goldseker and Michael Moody. 2017. "Engaging Philanthropy's Next Generation." *Family Wealth Report*. Online. September 26.

Michael Moody. 2017. "A Legacy of Learning." *Legacy Arts*. 11 (July): 46-47.

Michael Moody. 2017. "Disentangling Donor Intent." Dorothy A. Johnson Center for Philanthropy. Online. February 1.

Michael Moody. 2014. "Social Return on Investment: Best Practice Tips for Those Who Want to Give SROI a Try." Dorothy A. Johnson Center for Philanthropy. Online. March 18.

Amy Clarke, Ben Eyre, Sharna Goldseker, and Michael Moody. 2013. "What Do the Next Generation of Major Donors Want?" *Alliance Magazine*. 18 (4, December): 29-33.

Sharna Goldseker and Michael Moody. 2013. "Young Wealthy Donors Bring Taste for Risk, Hands-On Involvement in Philanthropy." *Chronicle of Philanthropy*. Online. May 23.

Michael Moody and Sharna Goldseker. 2013. "What It Means to Be a Philanthropist: Gen Xers and Millennials Weigh In." *Forbes*. Online. April 1.

Michael Moody. 2013. "We Need New Theories About Philanthropy." Council on Foundations Blog. Online. February 26.

Michael Moody and Sharna Goldseker. 2013. "Who Are the Next Generation of Major Donors?" *Family Giving News*. Online. February 20.

Michael Moody and Sharna Goldseker. 2013. "Next Gen Donors and Their Plan for Greater Impact." *Stanford Social Innovation Review*. Online. February 12.

Michael Moody. 2012. "Influential Reading." *Philanthropy UK Quarterly*. 46 (Winter), 32-33.

Michael Moody. 2012. "Editor's Introduction." *The Foundation Review* 3 (4): 6-7.

Michael Moody. 2011. "Honor Fred Meijer by Giving Like He Did." *Grand Rapids Press*. December 2.

Karen Zivi and Michael Moody. 2009. "Beyond the Myth: Real Philanthropic Leaders Aren't Lone Wolves." *Richmond Magazine*. November.

Wendy Heller Chovnick, Nancy Goldfarb, Ben Imdieke, Michael Moody, and Jen Sandler. 2007. "Editors' Introduction: In Celebration of Robert L. Payton, Mentor and Public Teacher." Pp. 4-7, in Michael Moody, et al., eds., *Teaching Philanthropy, Transforming Lives: Essays Honoring Robert L. Payton*. Indianapolis: Center on Philanthropy at Indiana University.

Michael Moody. 2007. "Exploratory Discourse." Pp. 18-20, in Michael Moody, et al., eds., *Teaching Philanthropy, Transforming Lives: Essays Honoring Robert L. Payton*. Indianapolis: Center on Philanthropy at Indiana University.

Michael Moody. 2002. *Water for Everyone: A Cultural Analysis of Advocacy and the Public Good in a California Water Conflict*. Ph.D. Dissertation. Department of Sociology: Princeton University.

Michael Moody. 1998. "Advocacy: The Most Essential Function of the Nonprofit Sector." *Philanthropy Matters* (Spring): 5.

Michael Moody. 1994. "Pass it On: Serial Reciprocity as a Principle of Philanthropy." *Essays in Philanthropy*. No. 13. Indiana University Center on Philanthropy.

Michael Moody. 1990. "Why Don't Colleges Teach Students How Philanthropy Works?" *Chronicle of Philanthropy* 2 (11, March 30): 32.

- *11 Trends in Philanthropy*. Annual publication of Dorothy A. Johnson Center for Philanthropy:
 - Michael Moody. 2023. "ESG Backlash Will Affect the Future of Philanthropy and Impact Investing." Pp. 27-29.
 - Michael Moody. 2022. "Increasing Attention to the Decline in Household Giving to Nonprofits." Pp. 16-17.
 - Michael Moody. 2021. "It's Getting Harder and Harder to Distinguish Philanthropy and Business." Pp. 20-21.
 - Michael Moody and Kevin Peterson. 2021. "Philanthropy's Next Gen is Starting to Make Big Changes." Pp. 26-28.
 - Michael Moody and Tory Martin. 2020. "Increasing Critiques of (Big) Philanthropy." Pp. 6-7.
 - Michael Moody and Michael Pratt. 2020. "Tainted Money and Tainted Donors: A Growing Crisis?" Pp. 15-17.
 - Excerpted in Beth Breeze, Donna Day Lafferty, and Pamala Wiepking, eds. *The Fundraising Reader*, Forthcoming.
 - Michael Moody. 2019. "The Boundaries are Blurring Between Philanthropy and Business." Pp. 5-6.
 - Michael Moody. 2019. "The Wealth Gap is Becoming a Giving Gap." Pp. 15-16.
 - Michael Moody. 2018. "Next Gen Donors and the Golden Age of Giving." P. 6.
 - Jason Franklin and Michael Moody. 2018. "The Globalization of Philanthropy." P. 7.
 - Michael Moody. 2017. "Rising Wealth Concentration." Pp. 8-9.
 - Michael Moody. 2017. "Generational Transition of Wealth and Leadership." P. 9.
- Numerous other blog posts for Dorothy A. Johnson Center for Philanthropy, 2010-2022.

Book Reviews

Michael Moody. 2006. Review of *Dams and Development: Transnational Struggles for Water and Power*, by Sanjeev Khagram. *Contemporary Sociology* 35 (2, March): 181-2.

Michael Moody. 2003. Review of *Faith in Action: Religion, Race, and Democratic Organizing in America*, by Richard J. Wood. *American Journal of Sociology* 109 (2, September): 507-9.

Michael Moody. 1997. Review of *Planning as Persuasive Storytelling: The Rhetorical Construction of Chicago's Electric Future*, by James Throgmorton. *Contemporary Sociology* 26 (5, September): 595-6.

Michael Moody. 1997. Review of *The Search for Political Community: American Activists Reinventing Commitment*, by Paul Lichterman. *Sociological Research Online* 2 (3) September.

Michael Moody. 1992. "Look Ahead Cautiously." Review of *Futurehype: The Tyranny of Prophecy*, by Max Dublin. *Foundation News* 33 (5, Sept/Oct): 53-4.

SPEAKING AND MEDIA

Selected Recent Keynotes and Featured Speeches

- Art Museum Development Association, Detroit, 2025
- Abdulrehman Saleh Al Rajhi & Family Foundation, Dammam, Saudi Arabia, 2025
- King Faud University of Petroleum and Minerals, School of Business, Dhahran, Saudi Arabia, 2025
- ZLC Financial, Vancouver, 2025
- Southern California Public Radio/LAist, Pasadena, 2024
- Asociación de Empresas Familiares, Santiago, 2024
- Shirley Lecture, University of Kent, Canterbury, 2024
- Family Promise National Conference, Indianapolis, 2024
- Tec de Monterrey, Monterrey, 2024
- Center for Mexican Philanthropy, Mexico City, 2024
- Fundación Comunitaria Puebla, Puebla, 2024
- Corporativa de Fundaciones, Guadalajara, 2024
- Boys and Girls Clubs of America, Atlanta, 2024
- Catholic Foundation of Central Florida, Online, 2023
- Fundación Comunidar, Monterrey, 2023
- Hong Kong Jockey Club Charities Trust Philanthropy Forum, Hong Kong, 2023
- Georgia Tech University Development Office, Atlanta, 2023
- Carleton University Philanthropy and Nonprofit Leadership Program, Ottawa, 2023
- Community Foundation for Southeast Michigan, Detroit, 2023
- Texas A&M Center for Nonprofits and Philanthropy, Online, 2023
- Community Foundation of Holland/Zealand, Holland, 2022
- Greater Houston Community Foundation, Houston, 2022
- California Foundation Roundtable, Online, 2022
- Pittsburgh Planned Giving Council, Online, 2021
- Southern California Grantmakers, Online, 2021
- Tsinghua University Institute for Philanthropy, Online, 2021
- Family Office Exchange, Chicago, 2021
- Association of Fundraising Professionals, Northwest Indiana Chapter, Online, 2021
- Seventh-Day Adventists, Planned Giving and Trust Services, Online, 2021
- Broward County Planning Giving Council, Online, 2021
- Greater Kansas City Community Foundation, Online, 2021
- Ultra High Net Worth Institute, Online, 2021
- Lapeer County Community Foundation, Online, 2020
- National Network of Consultants to Grantmakers, Online, 2020
- Spartanburg County Foundation, Spartanburg, 2020
- Hillary Lyons Leadership Symposium, Sarasota, 2020
- West Michigan Planned Giving Group, Grand Rapids, 2020
- Association of Fundraising Professionals, Central Virginia Chapter, Richmond, 2019
- Greater Tacoma Community Foundation, Tacoma, 2019
- Louisiana State University Foundation, Baton Rouge, 2019
- Association of Philanthropic Counsel, Detroit, 2019
- Association of Fundraising Professionals, Midland Chapter, Midland, 2019
- Indiana University Foundation, Bloomington, 2019
- California Community Foundation, Los Angeles, 2019
- Jewish Federations of North America, Baltimore, 2019

- Association of Fundraising Professionals of West Michigan, Grand Rapids, 2019
- University of California Berkeley Center for Social Sector Leadership, San Francisco, 2018
- Philanthropy Delaware, Wilmington, 2018
- SunTrust Institutional Investors Conference, Atlanta, 2018
- The Fundraising School Leadership Roundtable, Indianapolis, 2018
- Southeastern Council of Foundations, Asheville, 2018
- Grand Rapids Community Foundation, Grand Rapids, 2018
- Bill and Melinda Gates Foundation, Seattle, 2018
- Microsoft Political Action Committee, Redmond, 2018
- Advisors in Philanthropy, Nashville, 2018
- Rockefeller Philanthropy Advisors, Chicago, 2018
- Arthur Vining Davis Foundations, Jacksonville, 2018
- MiBiz Awards, Grand Rapids, 2018
- Capitol Area United Way, Lansing, 2017
- Private Wealth Network, Melbourne, 2017
- Australian Jewish Funders, Melbourne, 2017
- Perpetual Nonprofit Symposium, Melbourne, 2017
- Philanthropy Australia, Sydney, 2017
- Private Wealth Network, Auckland, 2017
- New York Funders Alliance, Buffalo, 2017
- Donors Forum of Northeast Florida, Jacksonville, 2017
- Philanthropy Northwest, Portland, 2017
- The Alford Group, Chicago, 2017
- Community Foundation of Elkhart County, Wawasee, 2017
- Association of Professional Researchers for Advancement, Kalamazoo, 2016
- Minnesota Council on Foundations, Minneapolis, 2016
- Lake Michigan Estate Planning Council, Spring Lake, 2016
- University of Kent, Understanding Philanthropy Conference, Canterbury, 2015
- Chamber of Commerce, Grand Rapids, 2015
- Council on Foundations, San Francisco, 2015
- New Philanthropy Capital, London, 2014
- Inforum Alliance, Grand Rapids, 2014
- Grand Rapids Community Foundation, Grand Rapids, 2014
- Peace and Security Funders Group National Conference, Chicago, 2014
- Philanthropy Canada, Online, 2013
- Pittsburgh Foundation, Pittsburgh, 2013
- Indiana Grantmakers Alliance, Indianapolis, 2013
- Western New York Grantmakers Alliance, Buffalo, 2013
- Donors Forum of Wisconsin, Milwaukee, 2013
- Urban Institute, Washington DC, 2013
- Conference Board Contributions Council, Boston, 2013
- Rice University Center for Philanthropy and Nonprofit Leadership, Houston, 2013
- Minneapolis Foundation, Minneapolis, 2013
- Council of Michigan Foundations, Detroit, 2012
- Young Nonprofit Professionals Network, Grand Rapids, 2012
- North Park University Nonprofit Symposium, Chicago, 2012
- Bay Area Community Foundation, Saginaw, 2012
- Association of Charitable Foundations/Institute for Voluntary Action Research, London, 2012
- Lakeshore Nonprofit Alliance, Zeeland, 2011

- Indiana Grantmakers Alliance, Indianapolis, 2011
- Hauenstein Center Conference on Philanthropy and Presidency, Grand Rapids, 2010
- University of Richmond Nonprofit Career Day, Richmond, 2010

Scholarly Conference Paper Presentations and Panels

- Association for Research on Nonprofit Organizations and Voluntary Action Annual Conference: 2024, 2023, 2022, 2021, 2018, 2017, 2015, 2012, 2011, 2010, 2008, 2006, 2005, 2003, 2002, 2000, 1997, 1994
- Society for U.S. Intellectual History Conference, Boston, 2022
- International Society for Third-Sector Research, International Conference: 2024, 2021, 2018, 2016, 2012
- Lilly Family School of Philanthropy, Philanthropy and the Public Good Seminar, Indianapolis, 2019
- European Research Network on Philanthropy Conference: 2015
- Indiana University Center on Philanthropy Annual Symposium: 2013, 2001, 1997
- Nonprofit Academic Centers Council, Benchmark 3.5 Conference, San Diego, 2011
- Jepson Colloquium, University of Richmond, Richmond, 2010
- American Sociological Association Annual Meeting: 2007, 2006, 1998, 1997, 1996, 1995
- West Coast Nonprofit Data Conference: 2007, 2006
- University of the Pacific Sociology Colloquium, Stockton, 2006
- Center on Philanthropy and Public Policy Seminar Series, University of Southern California: 2006, 2004
- Emory S. Bogardus Colloquium, University of Southern California Department of Sociology, Los Angeles, 2005
- Association for Public Policy Analysis and Management Research Conference: 2004
- Kenan Institute for Ethics, Duke University, Durham, 2002
- Society for the Study of Social Problems Conference: 2000
- Eastern Sociological Society Conference: 1997, 1996, 1994

Other Speaking and Media

- Presented and moderated dozens of panel sessions, webinars, and workshops at professional conferences and online, including: Stanford Social Innovation Review, Council on Foundations, Council of Michigan Foundations, National Center for Family Philanthropy, Emerging Practitioners in Philanthropy, Young Nonprofit Professionals Network, Association of Small Foundations/Exponent Philanthropy, Youth Philanthropy Connect, ESSEC Philanthropy Chair, Wealth4Impact, Grantwriters Roundtable, Association of Philanthropic Counsel, Huron Consulting Group, Marts&Lundy, AFP Miami, Giving USA Foundation, Dorothy A. Johnson Center on Philanthropy.
- Interviewed for over 20 podcasts and numerous local radio/TV newscasts.
- Numerous guest lectures in university courses.
- Dozens of mentions, quotes, and features in print and online media, including: *Chronicle of Philanthropy*, *New York Times*, *Washington Post*, *Time*, *Chicago Tribune*, *Houston Chronicle*, *The Economist*, *Reuters*, *Huffington Post*, *Forbes*, *Fortune*, *Bloomberg News*, *Financial Times*, *Alliance*, *InsidePhilanthropy*, *Nonprofit Times*, *Philanthropy News Digest*, *Philanthropy Journal*, *Philanthropy UK*, *CQ Press Researcher*, *HistPhil*, *Crain's*, *Crain Currency*, *Yahoo News*, *Lifestyles Magazine*, *Town & Country*, *MiBiz*, *MLive*, and others.

TEACHING AND PROFESSIONAL TRAINING

Courses Taught

- “Grantmaking and the Role of Foundations” (IUI, graduate)
- “Applying Ethics in Philanthropy” (IUI, graduate)
- “The Nonprofit and Voluntary Sector” (IUI, graduate)
- “Learning by Giving” (IUI, undergraduate)
- “Big Debates in Philanthropy” (IUI, undergraduate)
- “Philanthropy and Nonprofit Sector: History and Ethics” (GVSU, graduate)
- “Philanthropic Trends and Topics: Donors of Tomorrow” (GVSU, graduate)
- “Philanthropic Trends and Topics: Foundation Careers” (GVSU, graduate)
- “Introduction to the Nonprofit Sector” (Walden, graduate)
- “Leadership for the Nonprofit Sector” (Walden, graduate)
- “Research Theory, Design, and Methods” (Walden, graduate)
- “Public Policy Formulation” (USC, graduate)
- “Policy Implementation and Evaluation” (USC, graduate)
- “Public Policy and Management” (USC, undergraduate)
- “Principles of Sociology” (BU, undergraduate)
- “Foundations of Social Theory” (BU, undergraduate)
- “Classical Social Theory” (BU, graduate)
- “Theory Themes: Individuals, Interaction, and Interpretation” (BU, undergraduate)
- “Seminar: Political Sociology” (BU, graduate and undergraduate)
- “Sociological Perspectives on Environmental Problems” (BU, Fairleigh-Dickinson, undergraduate)

Professional Training

- The Grantmaking School, Dorothy A. Johnson Center for Philanthropy, 2011-2022:
 - “Philanthropy 101”: Primary lead for course development, and instructed 12 times.
 - “Persuasive Writing in Grantmaking”: Instructed twice.
 - “Grantmaker Ethics and Accountability”: Assisted with course development.
- LearnPhilanthropy Academy, Dorothy A. Johnson Center for Philanthropy, 2020:
 - “The Philanthropic Sector” track: Content curator, development lead, and video host.
 - “What is Philanthropy?”: Instructor for video lesson.
 - “The Philanthropic Sector: Key Distinctions”: Instructor for video lesson.
 - “Ethical Dilemmas in Philanthropy”: Instructor for video lesson.
- Institute on Philanthropy, University of Richmond:
 - “Donors: Now and Next,” Planned Giving Institute: 2019, 2018, 2017, 2016, 2014
 - “Persuasive Writing for Nonprofits”: 2010
 - “Taking Advantage of New Trends in Philanthropy”: 2010
- Philanthropy Southeast, Hull Fellows Program, “Philanthropy’s Big Questions”: 2022, 2020, 2018

- Islamic Society of North America, Philanthropy Fellows Program, “Philanthropy: Broadly Defined, Morally Oriented, Personally Relevant”: 2012, 2011, 2009

Advising

- Numerous undergraduate, masters, and doctoral thesis and exam committees: 2000-present
 - Ph.D.: Megan Hillier-Geisler (IUI, Chair), Imoleayo Adeyeri (IUI), Brittany (Miller) Keinker (IUPUI), Amna Imam (USC)
 - Phil.D.: Michael Glickman (IUI, Chair), Khalijah Masud (IUI, Chair), Neera Nundy (IUI, Chair), Rachel Sachs (IUI, Chair), Todd Sukol (IUI, Chair), Amanda Weitman (IUI, Chair), Tiffany Williams (IUI, Chair)
 - Other Doctoral: Sharilyn Hale (St. Mary’s University of Minnesota, Ed.D.), Alethea Abuyuan (USC, D.P.P.D.)

SELECTED GRANTS, FELLOWSHIPS, AND AWARDS

- Research grant for “Connecting Community and Family Philanthropy in Latin America: Phase One – Mexico” project, C.S. Mott Foundation, 2022-2024
- Project grants for “Donor Journeys Initiative,” 2019-2023: Frey Foundation, Kate and Richard Wolters Foundation, Raikes Foundation, Max M. and Marjorie S. Fisher Foundation, Arts, Equity, and Education Fund
- AFP/Skystone Partners Prize for Research on Fundraising and Philanthropy [shared with Sharna Goldseker], 2019
- Sponsorship and grants for “National Summits on Family Philanthropy,” 2011-2019: Frey Foundation, Max M. and Marjorie S. Fisher Foundation, Merrill Lynch: The Iles Group, Fidelity Charitable, Northern Trust, F. Martin and Dorothy A. Johnson Family Fund, Kate and Richard Wolters Foundation, The Richard H. Driehaus Foundation, Bessemer Trust, Daniel & Pamella DeVos Foundation, Surdna Foundation, Wege Foundation, Fleishhacker Foundation, Foundation Source, Neithercut Philanthropy Advisors, May & Samuel Rudin Family Foundation, Robins Foundation
- Research and dissemination grants for “Next Gen Donors” project, 2012-2021: Bill and Melinda Gates Foundation, Meyer Foundation, Max M. and Marjorie S. Fisher Foundation, Joyce and Irving Goldman Family Foundation, Morningstar Foundation, Tecovas Foundation, Tarsadia Foundation, Freida C. Fox Family Foundation, anonymous donors
- Research grants for “Understanding the Philanthropic Character of Communities” project, 2015-2017: Grand Rapids Community Foundation, Kalamazoo Community Foundation
- Research grant for “Valuation Methods for Assessing Social Impact in the Health Care Field,” Noaber Foundation, 2011-2013
- Faculty Fellow research grants, Center on Philanthropy and Public Policy, University of Southern California, 2003-2008

- “Faculty Showcase” Lecturer, University of Southern California, 2005 & 2006 [Nominated by students.]
- Faculty research support, Center for Religion and Civic Culture, Working Group on Faith-Based Community Organizing and Development, 2003-2005
- Model Syllabus Award, Boston University Center for Teaching Excellence, 2001
- Summer Fellowship, Philanthropy and Liberal Education Seminar, Center on Philanthropy at Indiana University, 2001
- During graduate and undergraduate study:
 - Wilson Fellow, Princeton Society of Fellows, 1995-1997
 - Dissertation grant, Nonprofit Sector Research Fund, Aspen Institute, 1995-1997
 - Research grants, Center of Domestic and Comparative Policy Studies, Princeton University, 1996, 1997
 - Research grant, DBH Foundation, 1995
 - John D. Rockefeller III Summer Fellow, Program on Nonprofit Organizations, Yale University, 1994
 - Forbes Merit Fellow, Princeton University, 1992-1993
 - Elvis J. Stahr Distinguished Senior Award, Indiana University, 1989
 - Phi Beta Kappa, Indiana University, 1989

OTHER RECENT SERVICE AND EXPERIENCE

- Service to philanthropic organizations, university centers, and publications:
 - Advisory Council, Connecting Community and Family Philanthropy in Latin America Project, Dorothy A. Johnson Center on Philanthropy, 2024-present
 - Research Committee, Giving Compass, 2024-present
 - Advisory Board, *Crain Currency*, 2022-present
 - Editorial Board, Georgetown University Press, Philanthropy, Nonprofit and Nongovernmental Organizations Series, 2021-present
 - Advisory Council, Attitudes and Perceptions: National Views on Philanthropy Study, Indiana University Lilly Family School of Philanthropy, 2022
 - Advisory Board, Chartered Advisor in Philanthropy Program, The American College, 2014-2021
 - Advisory Committee, *Chronicle of Philanthropy*, 2019-2020
 - Advisory Council, Fund The People, 2015-2020
 - Editorial Board, H-Net Association and Philanthropy Studies, 2015-2018
 - Steering Committee, Payton Legacy Project, 2012-2017
 - National Content Advisory Committee, Learning to Give, 2010-2016
 - Family Philanthropy Committee and Conference Task Force, Council on Foundations, 2012-2015
 - Advisory Board, Institute on Philanthropy, University of Richmond, 2010-2012
 - Public Policy Committee, Virginia Network of Nonprofit Organizations, 2009-2011
 - National Academic Advisory Board, Emerging Practitioners in Philanthropy, 2004-2006

- Volunteer service for Association for Research on Nonprofit Organizations and Voluntary Action, 1994-present:
 - Annual Conference Local Arrangements Committee (twice)
 - Conference Track Co-Chair (four times)
 - Distinguished Achievement and Leadership in Nonprofit and Voluntary Award Committee (twice)
 - Best Article in NVSQ Award Committee (chair)
 - Outstanding Dissertation in Nonprofit and Voluntary Action Research Committee
 - Executive Committee, Theories, Issues, and Boundaries Section
 - Early Career Mentoring Program
- Mentor, International Society for Third Sector Research, 2018-2019
- Guest Editor, *The Foundation Review*: Special issue on “Donor Intent and Legacy,” 2018; Special issue on “Family Philanthropy,” 2011
- Service at Indiana University Indianapolis:
 - Executive Governance Committee, Lilly Family School, 2024-present
 - Academic Programs and Assessment Committee (chair), Lilly Family School, 2024-present
 - Faculty Annual Review Committee, Lilly Family School, 2024-present
 - Sabbatical Committee, IUI, 2024-present
 - Promotion and Tenure Committees (multiple), Lilly Family School, 2024-present
 - Academic Fairness and Faculty Grievance Committee, Lilly Family School, 2023-present
- Service at Grand Valley State University:
 - Nonprofit Program Committee, School of Community Leadership and Development, 2010-2023
 - Selection Committee, Russell G. Mawby Faculty Fellow in Philanthropy, 2011-2023
 - Chair, Organizing Committee, Johnson Center National Summit on Family Philanthropy, 2011-2019
 - Advisory Committee, Our State of Generosity Project, 2012-2017
 - Master of Social Innovation Development Committee, 2014-2016
 - Dean’s Advisory Committee, College of Community and Public Service, 2014-2015
 - Professional Doctorate of Organizational Management in Philanthropy Exploratory Committee, 2013-2015
 - Master of Philanthropy and Nonprofit Leadership Development Committee, 2011-2012
 - Multiple search committees and other internal Johnson Center committees
- Service at University of Southern California:
 - Faculty Fellow, Center on Philanthropy and Public Policy, 2003-2008
 - Master of Public Policy Degree Committee, 2003-2008
 - Member, Community-Based Learning Collaborative, 2006-2008
 - Faculty Advisor, Oxfam-USC, 2005-2007
 - Faculty Advisor/Organizer, NO/LA Spring Break Service Immersion Trip, 2006
 - Working Group on Faith-Based Community Organizing and Development, Center for Religion and Civic Culture, 2003-2006
 - Dean Search Committee, School of Policy, Planning, and Development, 2004-2005

- Service at Boston University:
 - College of Arts and Sciences Social Science Curriculum Committee, 2000-2002
 - Advisor, Undergraduate Sociology Association, 1999-2001
 - Faculty lecturer, Community Service Center, First-Year Summer Orientation Program, 1997-1998
- Reviewer/Referee for: *Nonprofit and Voluntary Sector Quarterly*, *Voluntas*, *The Foundation Review*, *Nonprofit Management and Leadership*, *Journal of Muslim Philanthropy and Civil Society*, *American Journal of Sociology*, *Administration and Society*, *Public Works Management and Policy*, *Social Science Quarterly*, University of Chicago Press, Routledge, Palgrave Macmillan, Policy Press, Broadview Press, Edward Elgar Publishing, Center on Philanthropy at Indiana University Essay Series, National Science Foundation, European Research Network on Philanthropy
- Certifications:
 - Board Training, Dorothy A. Johnson Center for Philanthropy, 2015
 - The Fund Raising School, Center on Philanthropy at Indiana University, 1990
- Current community volunteering:
 - Board of Directors, Family Promise (national), 2022-present (Chair, 2024-present)